City of Appleton, Wisconsin



2018 ADOPTED BUDGET AND SERVICE PLAN

EXECUTIVE SUMMARY

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> In the heart of the Fox Cities, north of Lake Winnebago.





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November 8, 2017

Members of the Common Council and Community City of Appleton Appleton, Wisconsin

Dear Appletonians:

I present to you the 2018 Budget and Service Plan, including the five-year Capital Improvement Plan. As always, our goal in putting this budget together is to provide you a budget that continues to allow for high-quality, efficient service while preparing Appleton for long-term success through strategic investments in our community.

Over the past several years, we have undertaken a number of initiatives designed to provide the framework for the future of our downtown and our City. The Downtown Parking Study was completed in 2015 and the first phases of implementation have been completed. The Downtown Accessibility and Mobility Study was adopted in 2016 with the first phase of implementation completed this year. Earlier this year, we adopted the update to the City's Comprehensive Plan including the next chapter of our Downtown Development Plan. This 2018 budget contains the funds for the first steps in implementing some of the changes called for in that plan. This is in keeping with Appleton's track record of funding and implementing the initiatives contained in the plans we work so hard to complete that outline our vision for the future of our City.

Our commitment to investing in our quality-of-life here in Appleton, as well as our deliberate planning efforts and subsequent implementation, is starting to pay off. Appleton has many of the desirable elements people are looking for when choosing a place to live, work and invest in. We remain one of the safest cities not only in Wisconsin, but also in the country. We are a clean city with well-maintained infrastructure and parks. Appleton is easily navigated on foot with our sidewalks and developing trail system. We are becoming more bike friendly with the implementation of our bike plan, and have a good public transportation system in Valley Transit. We are also the center of many cultural activities: a world class performing arts center, which happens to be the home of a very successful Fox Valley Symphony Orchestra; one of the largest and most successful farmer's markets in the State; and special events like the Mile of Music and Octoberfest, as well as others throughout the year. The completion and opening of the Fox Cities Exhibition Center will add yet another attraction for people from far and wide to experience first-hand what Appleton and the Fox Cities has to offer! All of these elements together make Appleton a special place and positions us to take advantage of the growing trend of renewed urban living occurring all across the country.

With the formation of TIF districts 11 and 12, Appleton continues to experience steady growth in the number of inquiries regarding both new and redevelopment projects, and are poised to benefit from

our commitment to planning and subsequent implementation of those plans. With the State limiting the growth in our tax levy to the growth of our tax base related to net new construction, turning these inquiries into real projects is essential. Development of the 2018 budget was especially difficult given that the City's tax base grew due to net new construction in 2016 by only 1.46%. After many years of modest increases in employee medical claims, we experienced a large increase in 2016 resulting in an estimated 10% increase in the cost of medical claims for the 2018 budget. Along with these factors, we also needed to make sure that we budgeted sufficient resources to fund the City's pay-for-performance pay plan. Unlike years past when we budgeted cost-of-living increases for our non-represented employees and funded additional pay-for-performance through carryover after the audit, this budget has sufficient funds for modest increases in pay for non-represented employees based on their rated performance. With these factors in mind, departments were asked to look closely at their past operational spending and to keep their requests for 2018 to a minimum. I'm proud of the effort they made and confident that this budget will still accomplish the City's goals.

This 2018 Budget and Service Plan builds on our past efforts and provides funds for the further implementation of the plans we have set in place. In today's economy, private sector investment is competitive and measured, and public sector quality-of-life initiatives are playing an ever-increasing role in those private sector decisions. Therefore, as a City, we must move forward, confident in our planning and willing to demonstrate our commitment to invest in our own future.

CAPITAL PLANNING

The 2018 Budget continues to place an emphasis on capital projects and their planning. As stated, the Downtown Parking Study was delivered and adopted in 2015, the Accessibility and Mobility Study was adopted in 2016, and earlier this year the update to the City's Comprehensive Plan and Downtown Plan were adopted. This budget includes funds for the continued implementation of the recommendations from the Parking Study and the Accessibility and Mobility Study, as well as the initial investments in TIF #11 and TIF #12 as we begin to implement the newest Downtown Plan. This budget also includes resources to continue the process of planning for the future of the Library.

Parking – Funds for the next phase of implementation of the parking recommendations are included for property acquisition and business relocation as well as construction of an alternate stairway for egress from City Center West in anticipation of the demolition of the Blue parking structure in 2019. Funds are also included to begin the process of site identification and design of a new parking structure.

Mobility – Funds are included for the conversion of Appleton Street to two-way traffic north of the Skyline Bridge. The engineering work will be completed this year. Funds included in this budget are for demolition of the existing north to eastbound leg of Appleton Street as well as construction of a new bridge and infrastructure over Rocky Bleier Run. A portion of these funds are part of the City's investment in TIF #11.

Jones Park and Ellen Kort Peace Park– We've known for a long time that Jones Park is one of our best opportunities to strengthen the link of our downtown to the continued development of our riverfront. The construction of the Fox Cities Exhibition Center has given us the impetus to reconfigure Jones Park to solidify that link as well as provide a wonderful amenity for patrons using the new Fox Cities Exhibition Center. The final design of the Park was approved earlier this year and \$1,995,000 is included for this project. \$25,000 is budgeted for preliminary engineering work for Ellen Kort Peace Park with construction and development slated for 2019 and 2020.

Telulah Park – The further development of Riverheath has prompted us to budget \$765,000 in 2018 and \$500,000 in 2019 for the development of amenities in lower Telulah Park. Projects in 2018 include trail construction, riverfront lighting and trailhead parking.

Library – I have included \$500,000 in the 2018 Budget and a total of \$30,500,000 overall for the Library project once a decision is made as to the preferred solution. I anticipate a collaborative decision making process involving both the Library Board and the Common Council to reach a consensus solution regarding the future of the Library.

DEBT SERVICE

General obligation debt service costs continue their upward trend in the 2018 Budget. Debt service payments on the City's investment in such projects as the Erb Park and pool renovation, the Fox Cities Exhibition Center project, Jones Park renovations and other infrastructure and facility improvements continue to expand the City's debt service needs. As a result of the investment in these projects as well as others, total debt service costs increased from \$7,014,437 in 2017 to a projected \$7,976,134 in the 2018 Budget. The property tax levy necessary to support this increase rose \$1,369,819 (35.4%) from \$3,871,561 in the 2017 Budget to \$5,241,380 for 2018 resulting in the debt service portion of the total tax levy increasing from 9.5% to 12.4%.

Total general obligation debt outstanding at December 31, 2017 is projected to be \$49,570,624 compared to \$47,050,000 outstanding at December 31, 2016, an increase of \$2,520,624. However, despite the increase in outstanding debt, the City is well below its legal debt limit of \$261,146,195 and the amount outstanding compares favorably with similar sized communities throughout the State.

For 2018, \$19,401,351 in general obligation notes are expected to be issued to fund various capital projects in the areas of infrastructure (\$10,427,086), facility construction and improvements (\$4,075,000), equipment (\$1,279,265) and parks and trails (\$3,650,000). A complete list of anticipated debt-financed projects for 2018 can be found in the "Five Year Plan" section of this budget.

CONTINGENCY FUNDS

• All unused contingency funds in the Unclassified section of the budget are again anticipated to be carried over from 2017 to 2018. Estimated balances in the contingency funds available for carryover at the conclusion of 2017 include:

0	State Aid Contingency	\$849,107
0	Operating Contingency	\$402,298
0	Fuel Contingency	\$137,315
0	Wage Reserve	\$367,936

- The reserve established from the settlement with Time Warner Cable to provide the public with electronic access to City government proceedings was exhausted in 2017 thus no funds are available for carryover into 2018.
- Included in the Unclassified section of the 2018 Budget is \$410,825 for wage increases for employees not covered by collective bargaining agreements. The amount will be awarded to employees through the City's pay for performance evaluation system.

COMMUNITY AND ECONOMIC DEVELOPMENT

In support of the Economic Development Strategic Plan's primary goals and key strategies and the recently approved updated Comprehensive Plan 2010-2030, the Community and Economic Development Department's budget contains \$36,000 to support local and regional community and economic development activities. Furthermore, the budget also includes \$25,000 or \$.35 per capita to support the Fox Cities Regional Partnership. The investment of the \$25,000 into the Fox Cities Regional Partnership will be for the Talent Upload program, an initiative that aligns with the City's

Economic Development Strategic Plan and updated Comprehensive Plan. This provides a total of \$61,000 to support local and regional economic development.

The 2018 budget provides funding for the sanitary area assessment for the portion of Tax Incremental Financing District #6 (TIF 6) within the Southpoint Commerce Park as well as for developer incentive payments. 2018 is the final year of the expenditure period for TIF 6 leaving the final five years of the District to recapture the costs of prior year investments. Funding in 2018 and beyond for maintenance of the Park will be provided by the Industrial Park Land Fund. The City will evaluate the need for additional infrastructure and platting of the land in the industrial park and will determine if a new TIF district will be created in the future.

In regards to new TIF Districts, TIF's #11 and 12 were formed in late 2017 and are included in the 2018 Budget. TIF #11, which is located at the east end of College Avenue in the downtown corridor, was formed to eliminate blight and encourage rehabilitation of properties, retain existing establishments, attract new businesses, increase property values, and improve the overall appearance of the area. To help reach this goal, \$2,086,121 of street, sidewalk, parking, and utility infrastructure projects have been included in this budget. This investment is meant to spur development in the District by providing improved access to targeted development sites as well as providing the necessary utility and parking infrastructure to service them. TIF#12, located at the west end of College Avenue in the downtown district, is focused on rehabilitation and conservation of existing properties and businesses, as well as redevelopment of vacant or underutilized properties. In order to support these goals, \$21,000 has been included in the budget to provide property improvement grants to property owners within the District.

In terms of overall community and economic development, the Appleton Redevelopment Authority (ARA) is poised to provide redevelopment activities throughout the City in order to maintain and enhance viable residential, commercial and industrial development. In order to meet this goal, \$350,000 is included in this budget to fund ARA for site acquisition and project implementation.

FISCAL

- Tax Levy General fund expenditures increased \$1,308,671 in the 2018 Budget, a 2.12% increase while general fund revenues increased \$1,281,244, or 2.08% over the 2017 Budget. The increase in revenues was primarily due to increased property tax revenue, increased revenue from the newly renovated Erb pool, interest received on general fund loans to the City's TIF districts, and a transfer of excess fund balance from the Subdivision Fund. The general fund tax levy is expected to increase \$513,427 or 1.50%. At the same time, the tax levy in the debt service fund is expected to increase \$1,369,819, or 35.4%. Overall, the tax levy for the City is expected to increase \$1,683,246, or 4.13% in 2018. This increase is within State imposed levy limits.
- Tax Rates The City's equalized value increased 5.75% to \$5,222,923,900 in 2017 which, when reduced by the City's overall assessment ratio, equates to an increase of \$44,933,500, or .92% in assessed value. Applying the 2017 total estimated assessed value of \$4,757,706,835 to the tax levy results in the following projected assessed tax rates:
 - Outagamie County \$8.92, an increase of 30 cents, or 3.47%
 - Calumet County \$8.92, an increase of 26 cents, or 3.03%
 - Winnebago County \$8.75, an increase of 26 cents, or 3.12%

However, on an equalized value basis, the tax rate is projected to be \$8.43, an actual **decrease** of 11 cents, or 1.32%.

• Debt and Fund Balances – The City's established debt and fund balance policies are met by this budget providing confidence in the continuation of the City's outstanding bond ratings and financial stability.

UTILITIES

- Water The budget includes \$610,000 for various building needs at the Water Filtration Plant. Improvements planned for the Water Filtration Plant in 2018 include \$85,000 to replace and upgrade the uninterruptable power supply system, \$500,000 to continue to replace and upgrade chemical storage systems and \$25,000 for engineering for future HVAC replacements. Additionally, this budget includes \$100,000 to begin engineering work for a multi-year project to upgrade the lake intake and to construct a second raw water line between the lake station and the Filtration Plant. Water utility infrastructure improvements planned for 2018 include \$3,458,847 for the replacement of aging distribution and transmission mains. The budget also includes \$45,000 for the installation of a bulk water dispensing station. Significant maintenance expense in 2018 includes the repair of an expansion joint at the Filtration Plant. The treatment operation budget reflects a decrease in costs due to the full implementation of the ultraviolet treatment process. There are no planned water rate increases for 2018.
- Wastewater The 2018 Budget includes \$2,235,551 of improvements to the wastewater collection system along with \$150,000 in upgrades to the Marshall Heights lift station. The budget also includes funds for the following projects at the treatment facility: \$920,000 for aeration blower replacement, \$1,470,750 to start the replacement of the electrical distribution system and \$823,500 for various projects to replace aging treatment equipment and facilities. The Wastewater Utility continues to work with the Wisconsin Department of Natural Resources on total maximum daily load (TMDL) limits for the nutrient phosphorus. The new limits are approximately five times more stringent than what was required in the facility's 2016 discharge permit. The Wastewater Utility has completed an initial evaluation of treatment and compliance alternatives to meet these new reduced limits. In this effort, staff introduced instream phosphorus monitors in two process locations to capture, with accuracy, phosphorus levels in the plant. Plans for future projects will depend on the effectiveness of the current chemical treatment process. There are no planned wastewater rate increases for general customers for 2018. However, a rate increase of 3% was approved in July, 2017 for all hauled waste customers.
- Stormwater Continuing the implementation of the City's Stormwater Management Plan, this budget dedicates \$6,099,124 to ongoing infrastructure improvements including \$2,010,000 for the replacement of a 42" main on Ballard Road between Wisconsin Avenue and the Fox River and \$1,518,750 for new infrastructure to be installed in the northern section of the City. There are no planned stormwater rate increases for 2018.

PERSONNEL

Included in the 2018 Adopted Budget are the following personnel changes:

- Addition of one entry level officer, which will maintain the department's current patrol staffing following the assignment of an existing officer as a full-time Behavioral Health Officer (BHO); the BHO will address both police services and City-wide issues related to identifying and responding to situations involving individuals who are experiencing symptoms of mental illness.
- Increase of the Clubhouse Manager position at Reid Municipal Golf Course to 10 months per year from 9.

Other changes approved by Council during the course of 2017 were:

- Reduction of the Valley Transit Marketing Coordinator position and one Road Supervisor position to .5 FTE each and the addition of a full time Transit Coordinator position and two additional part time drivers.
- Reduction of the full time grant-funded Pandemic Coordinator position to .75 FTE as the result of reduced grant funding for this purpose.
- Reorganization of the Appleton Fire Department, deleting one Battalion Chief position, adding a civilian Training and Resource Development Specialist, reducing the number of Captains by two, and increasing the number of Lieutenants by two.
- Transfer of the Diversity and Inclusion Coordinator position from the Community and Economic Development Department to the Mayor's Office.

CAPITAL IMPROVEMENT PROGRAM

Highlights of the remainder of the 2018 Capital Improvement Projects (CIP) are as follows:

- Maintaining and improving public infrastructure remains a top priority of the City as this budget invests over \$10.1 million in road and sidewalk improvement projects. \$1 million of these projects are included in the City's newly formed TIF #11 which will allow the project costs to be repaid with incremental property tax revenue generated by the district rather than the general tax levy. Additionally, as previously discussed in greater detail, approximately \$12.4 million is planned to be invested in water distribution, sewer collection, and stormwater management infrastructure improvements.
- Proper maintenance of City facilities, parks, and properties continues to be a major point of emphasis for the City. To address this priority, among other projects, this budget includes investments in the following areas: \$375,000 to renovate the locker/restroom at the Municipal Services building; \$250,000 to upgrade roadways, parking lots, patio areas, and sidewalks at various parks; \$200,000 to replace all three elevators at the Red parking ramp, along with \$100,000 to replace all existing non-LED fixtures throughout the ramp; \$150,000 to replace the roof at Fire Station #5; and \$145,000 to replace the generator at the Valley Transit office/garage along with \$100,000 to replace the bus maintenance pit.
- Public safety investments include \$650,000 for a new pumper truck for the Fire Department, \$119,500 for a new records management system to replace the current obsolete system, \$50,000 to purchase heavy rescue and confined space rescue tools to enhance firefighter rescue capabilities, and \$62,765 to replace the Police Department's tactical robot.
- Information Technology projects include \$243,000 to fund the third year of a multi-year project to replace the City's aging mainframe computer with an enterprise resource planning (ERP) system. The third year of this project includes completing the installation of the financial, human resource, property tax and cash collection systems. Additionally, \$500,000 is included to upgrade the City's storage area network (SAN) to increase security, redundancy, and storage capability. Finally, \$65,000 is earmarked to upgrade the audio and video equipment in the council chambers to address shortcomings in that area. In order to increase efficiency during elections, as part of an agreement with Outagamie County to fund 50% of the cost of new election equipment, \$110,000 has been included in this budget. Additionally, \$30,000 has been included for electronic poll books. The poll books have been certified by the State and will reduce voter wait times, increase accuracy

of the voter information, and improve the election-day experience for both voters and poll workers.

- This budget continues the Public Works Department's traffic camera program, investing \$32,500 in the installation of cameras at seven new locations in 2018. The program, which began in 2006, has proven to be an invaluable tool in monitoring traffic, reacting to accidents, monitoring road conditions, and effectively dealing with safety issues. Additionally, the Department is in the final year of a three year program to retrofit existing street lights with energy-efficient street lighting technologies. The investment of \$126,883 per year is expected to be paid back in electricity cost savings in 3 to 5 years. Finally, as recommended by the recently adopted "Crosswalk Marking/Enhancement Policy for Uncontrolled Crossings at Intersections" policy, \$57,132 has been included to provide enhanced pedestrian crossings at various locations throughout the City including College Avenue at Alton Street and Providence Avenue at the Apple Creek Trail.
- Quality of life improvements in the 2018 Budget focus on maintaining and improving our parks, expanding our trail system, and preserving City monuments. In order to achieve these goals, in addition to the projects discussed previously at Jones, Telulah, and Ellen Kort Peace Park, this budget promotes the expansion of our park system by including \$500,000 for the purchase of land for a new park on the City's southeast side. Additionally, this budget commits \$395,000 for improvements at Mead pool and the Scheig Center, and improvements to various parks throughout the City to conform with the Americans with Disabilities Act (ADA). Finally, this budget earmarks \$15,000 for preserving and restoring City monuments by committing internal resources, as well as partnering with local non-profit groups, to preserve and extend the life of statues and monuments throughout the city.

CONCLUSION

In 2018, we will continue to make strategic, calculated expenditures to leverage all the good things we have for an even better future for our citizens. But as we consider these decisions, it is important to remember that the one thing that doesn't change is the City's mission of meeting the needs of the community and enhancing the quality of life. Our citizens demand that we continue to meet that mission at the same time we strive to minimize the burden of doing so. This means that we must continue to find ways to be more efficient with the resources that our citizens entrust to us and to look for ways to permanently reduce our overhead while minimizing the impact on the services that our citizens have come to expect from the City. This is a trend that I believe needs to continue into the future whether we are in good times or not so good times.

It is my great honor to say thank you to our department directors and all of our employees for their ongoing dedication and selfless service to our organization and our community. In particular, I would like to recognize Finance Director Tony Saucerman, Deputy Director Stephanie Rogers, John Hoft-March and Kelli Rindt for the many hours they have spent preparing this document, along with the incredible job they do each day to keep our City in excellent financial condition. They deserve a great deal of credit for the jobs they do on a daily basis on behalf of our community.

The City of Appleton continues to balance sound financial conditions while providing the basic essential needs of our city. Together we will continue our dedication to meet the needs of our community and enhance the quality of life. Appleton is a viable, strong community well positioned for a bright future.

Sincerely, 120 THOTHY M. HANNA Mayor of Appleton

COMBINED SUMMARY OF EXPENSES - ALL FUNDS

The City of Appleton follows the accounting methodology known as fund accounting, whereby revenues and expenditures are categorized by fund. Each individual fund represents a specific purpose or activity. Fund accounting is a means of separating and tracking those revenues and expenditures related to each specific purpose. For reporting purposes, funds are grouped by fund type.

	2015 Actual	2016 Actual	2017 Budget	2017 Projected	2018 Budget
General Fund	\$ 59,571,760	\$ 59,848,936	\$ 61,607,271	\$ 64,657,130	\$ 63,018,851
Debt Service Funds	5,201,008	5,081,968	7,014,437	11,983,977	7,976,134
Special Revenue Funds	7,434,754	8,024,389	8,292,758	8,294,954	8,042,681
Capital Projects Funds	16,782,740	21,894,131	50,027,565	56,650,628	29,532,892
Enterprise Funds	49,706,541	49,613,935	51,634,737	51,834,989	51,524,068
Internal Service Funds	10,456,861	11,569,978	10,421,947	9,854,117	10,157,966
Total – All Funds	\$ 149,153,664	\$ 156,033,337	\$ 188,998,715	\$ 203,275,795	\$ 170,252,592

Table 1: TOTAL EXPENSES – ALL FUNDS 1

Enterprise funds are shown net of capital investments, which are capitalized and depreciated

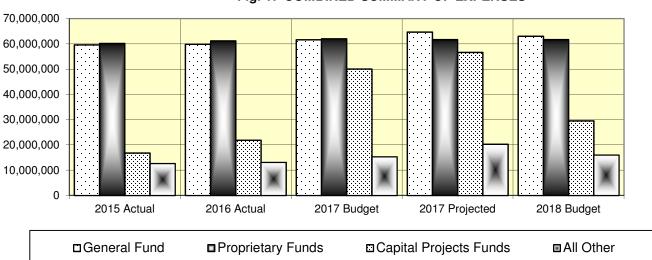


Fig. 1: COMBINED SUMMARY OF EXPENSES

The table and chart above show total City-wide expenditures for all funds for several years. The General Fund accounts for all of the routine operations of the City. The Proprietary Funds category consists of the Enterprise Funds (Water, Wastewater, Stormwater and Parking Utilities, Reid Municipal Golf Course, and Valley Transit) and the Internal Service Funds (Central Equipment Agency; Facilities, Grounds and Construction Management; Other Post Employment Benefits; and Risk Management Funds). Debt Service Funds account for the payment of interest and principal on general long-term debt, Special Revenue Funds account for various revenue sources that are legally restricted to expenditures for specific purposes, Capital Projects Funds account for the acquisition or construction of major capital facilities other than those financed by Proprietary Funds, and Permanent Funds are for assets restricted to generating investment income to support expenditures for a specified purpose.

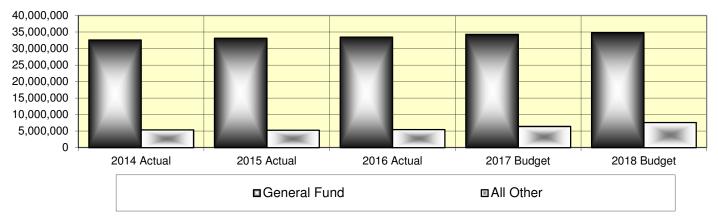
PROPERTY TAXES

Property taxes support various types of expenditures made by the City of Appleton. Expenditures within individual funds differ in the degree to which they are financed through property taxes.

2015 2016 2017 2017 2018 Actual Actual Budget Budget Fund Projected 33,477,718 \$ 34,322,323 General Fund \$ 33,142,478 \$ \$ 34,322,323 \$ 34,835,750 **Debt Service Funds** 2,724,872 2,928,106 3,871,561 3,871,561 5,241,380 Special Revenue Funds 2.047.968 2,047,968 2.047.968 2,047,968 2.047.968 **Capital Projects Funds** 500.000 500.000 500.000 500.000 300.000 Total – All Funds 38,415,318 \$ 38,953,792 \$ 40,741,852 \$ 40,741,852 \$ 42,425,098 \$

Table 2: PROPERTY TAX LEVY BY FUND

Fig. 2: PROPERTY TAX LEVY BY FUND



This chart illustrates the allocation of property tax revenues to various City operations. The General Fund, which accounts for the day-to-day functioning of City government, is funded primarily from property taxes and intergovernmental revenues such as the State shared revenue program. Enterprise Funds, which generally function as independent business enterprises, are primarily funded by user fees while the majority of capital projects are funded by borrowing.

CERTIFIED APPORTIONMENT OF PROPERTY TAXES

Property taxes in the City of Appleton include levies for various purposes in addition to City government, including schools and other levels of government.

Of the total 2017 property tax levy (payable in 2018), approximately 35% is levied for various City operations as illustrated in Table 3 and in Figure 3 following. Another 37% is levied by the Appleton, Menasha, Kimberly, Hortonville and Freedom school districts, 20% by Outagamie, Calumet, and Winnebago counties, and 5% by Fox Valley Technical College. The remaining 3% is levied in Tax Incremental Financing (TIF) districts and is used within each individual district for further capital investment, debt service on previous borrowing, and repayment of advances from the general fund, as applicable.

Table 3: CERTIFIED APPORTIONMENT OF PROPERTY TAXES *

Apportionment	2014	2015	2016	2017	2018
City	\$ 37,998,938	\$ 38,418,146	\$ 38,953,797	\$ 40,741,852	\$ 42,425,098
Technical College	8,840,333	5,096,025	5,214,488	5,318,570	5,458,408
Schools	42,195,792	43,375,387	44,827,382	43,321,815	44,138,659
State	784,434	797,052	817,432	838,131	0
County	21,086,515	21,437,002	21,790,526	22,254,692	23,389,477
TIF Districts	3,595,830	3,954,962	1,226,065	4,023,626	4,376,517
Total - All Portions	\$ 114,501,842	\$ 113,078,574	\$ 112,829,690	\$ 116,498,686	\$ 119,788,159
Less State Credits	6,776,579	6,748,872	7,693,860	7,760,188	8,527,176
Net Tax Levy	\$ 107,725,263	\$ 106,329,702	\$ 105,135,830	\$ 108,738,498	\$ 111,260,983

* Amounts shown are the certified levies for each entity for each budget year. Actual amounts collected may vary.

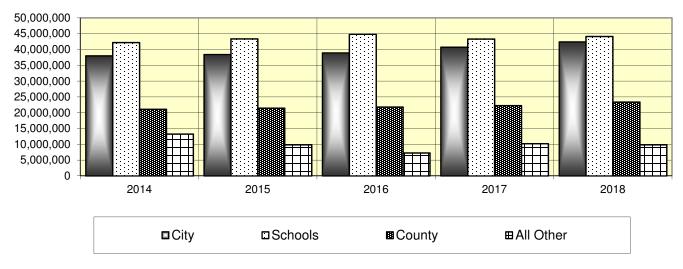


Fig. 3: CERTIFIED APPORTIONMENT OF PROPERTY TAXES

TAX LEVY

Table 4: TAX LEVY/\$1,000 ASSESSED VALUE *

Tax Levy		2014	2015 2016 2017		2017	2018			
City	\$	8.1358	\$ 8.3495	\$	8.3950	\$	8.6205	\$	8.9200
WCTS		1.8928	1.1075		1.1238		1.1253		1.1476
Schools		9.0137	9.4139		9.6548		9.1486		9.2874
State		0.1628	0.1672		0.1706		0.1713		0
County		4.5168	4.6687		4.7199		4.7123		4.8724
Gross Tax Levy	\$	23.7219	\$ 23.7068	\$	24.0641	\$	23.7780	\$	24.2274

* Outagamie County/Appleton Area School District only.

The City Assessor is charged with maintaining assessments of the value of property in Appleton at or near 100% of market value. The assessed values are used to determine how much of the community's total levy is paid by each property owner. For example, a person who owns 1% of a community's assessed value will pay 1% of the taxes. Increases or decreases in assessed value with no additional property added or demolished will change the individual's share of the property tax levy only.

Assessed values are reported to the State, which in turn estimates the total market value of properties within each taxing jurisdiction, which is called the equalized value. The equalized values are used to determine what portion of the County, School District and Technical College levies will be paid by each community. In the case of the City of Appleton, since we are located in three counties, the equalized values are also used to distribute the tax levy to various portions of the city. This gives rise to the multiple tax rates ("mill" rates; there are currently eight) we have in Appleton, which vary by the county and school district in which the property is located.

If the total property remains stable (i.e., net new construction, defined as new construction less properties razed or converted to non-taxable status, equal to zero), increases in the levy will result in increased assessed rates. Appleton has had a 6.4% increase in net new construction from 2013 to 2017, while the tax levy has increased by 11.6%.

DEPARTMENT	2015	2016	2017	2018
Legal Services	8.67	8.67	8.67	8.67
Finance Department	8.85	8.20	8.20	8.20
Fire Department	96.00	96.00	96.00	96.00
Health Department	12.55	12.25	11.95	11.95
Health Grants	1.66	1.46	1.29	1.29
InformationTechnology	11.00	11.00	11.00	11.00
Library	46.50	46.00	46.50	46.00
Library Grants	0	0	0	.50
Mayor's Office	3.00	3.00	4.00	4.00
Facilities Management	10.25	10.25	10.26	10.26
Facilities Capital	0.40	1.40	1.68	1.68
Parks & Recreation	16.28	16.62	16.39	16.39
Reid Golf Course	2.67	2.67	2.62	2.70
Human Resources	6.15	6.15	6.15	6.15
Risk Management	2.98	2.98	2.98	2.98
Community Development	18.13	18.13	16.81	16.87
Housing & Community Development Grants	1.08	1.08	1.40	1.34
Police Department	137.00	137.00	137.00	138.00
Public Works	62.58	62.47	61.88	63.01
Sanitation	17.49	17.49	17.49	17.51
CEA	14.51	14.51	14.51	14.51
Parking	11.28	11.30	11.50	11.53
Capital (TIF, Subdivision, etc.)	2.27	2.75	3.31	3.17
Stormwater Utility	19.67	19.69	19.66	19.76
Water Utility	37.73	38.24	38.28	36.84
Wastewater Utility	28.71	28.39	28.41	28.71
Valley Transit	54.35	54.35	56.20	56.20
Total Regular Employees	631.74	632.02	634.10	635.19

Table 5: TOTAL FULL TIME EQUIVALENT (FTE) EMPLOYEES

The chart above shows the total regular, full time equivalent number of employees. It does not include part time and temporary employees not eligible for health insurance or other fringe benefits. Position changes for 2018 are as follows:

- Addition of one entry level officer, which will maintain the department's current patrol staffing following the assignment of an existing officer as a full-time Behavioral Health Officer (BHO); the BHO will address both police services and City-wide issues related to identifying and responding to situations involving individuals who are experiencing symptoms of mental illness.
- Increasing the Reid Golf Course clubhouse manager position to ten months from nine.

Other position changes approved during 2017 include:

- Reduction of the Valley Transit Marketing Coordinator position and one Road Supervisor position to .5 FTE each and the addition of a full time Transit Coordinator position and two additional part time drivers,
- Reduction of the full time grant-funded Pandemic Coordinator position to .75 FTE as the result of reduced grant funding for this purpose,
- Reorganization of the Appleton Fire Department, deleting one Battalion Chief position, adding a civilian Training and Resource Development Specialist, reducing the number of Captains by two, and increasing the number of Lieutenants by two, and
- Transfer of the Diversity and Inclusion Coordinator position from the Community and Economic Development Department to the Mayor's Office.

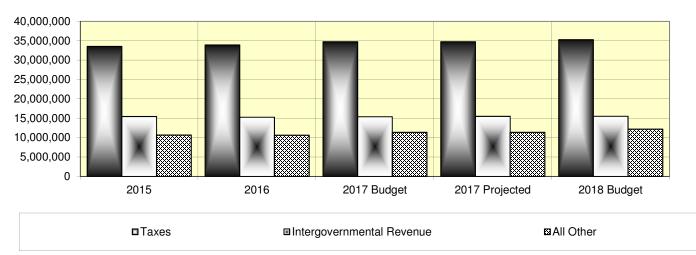
GENERAL FUND SOURCES OF REVENUE

The General Fund, which accounts for the day-to-day functioning of City government, is supported by revenue from a variety of sources, including the property tax.

Source	2015 Actual	2016 Actual	2017 2017 Budget Projected		2018 Budget	
Taxes	\$ 33,561,615	\$ 33,909,783	\$ 34,750,823	\$ 34,767,097	\$ 35,275,750	
Intergovernmental Revenue	15,469,342	15,268,615	15,398,072	15,514,603	15,529,221	
Licenses and Permits	1,147,980	1,145,641	1,112,791	1,140,000	1,146,500	
Special Assessments	470,806	337,210	287,200	280,000	301,193	
Charges for Services	1,311,008	1,311,178	1,323,200	1,525,000	1,662,374	
Interest Income	1,687,586	2,359,222	2,937,787	2,706,000	2,965,411	
Fines and Forfeitures	273,814	264,084	340,000	270,000	340,000	
Other Revenue	2,065,768	1,784,677	1,544,875	1,629,761	1,324,452	
Total General Fund Revenue	55,987,919	56,380,110	57,694,748	57,832,461	58,544,901	
Other Financing Sources	3,734,713	3,450,270	3,839,950	3,839,950	4,473,950	
Total Revenue & Other	\$ 59,722,632	\$ 59,830,380	\$ 61,534,698	\$ 61,672,411	\$ 63,018,851	

Table 6: GENERAL FUND SOURCES OF REVENUE

Fig. 4: GENERAL FUND SOURCES OF REVENUE



The largest single source of funding for General Fund operations is the property tax, which, with payments in lieu of property tax of \$440,000, will provide \$35,275,750 or approximately 60% of revenues in 2018. The next largest is intergovernmental transfers, of which \$9,760,445 is from the State government under the State shared revenue

program, an increase of 0.09% from 2017. Overall, Intergovernmental Revenue, which also includes State aids for street reconstruction, accounts for approximately 26% of revenues. The remaining 14% of revenues will come from various other sources, as illustrated above. The 2018 budget is balanced without any planned use of accumulated fund balance.

GENERAL FUND EXPENDITURES

The General Fund accounts for the day-to-day functioning of City government, including maintenance of certain City-owned facilities and street maintenance and reconstruction projects.

Table 7: GENERAL FUND EXPENDITURES

Expenditures	2015 Actual	2016 Actual	2017 Budget	2017 Projected	2018 Budget	
•						
General Government	\$ 6,996,186	\$ 6,818,633	\$ 7,511,656	\$ 9,742,481	\$ 7,759,329	
Community Development	1,699,821	1,753,614	1,789,369	1,725,853	1,765,176	
Education and Recreation	7,804,712	8,031,974	8,171,102	8,384,804	8,361,443	
Public Works	13,045,493	13,321,725	13,848,841	14,445,638	13,491,874	
Public Health and Safety	28,537,212	29,282,604	29,580,006	29,652,057	30,851,820	
Total Expenditures	58,083,424	59,208,550	60,900,974	63,950,833	62,229,642	
Other Financing Uses	1,488,336	640,386	706,297	706,297	789,209	
Total Expenditures & Other	\$ 59,571,760	\$ 59,488,936	\$ 61,607,271	\$ 64,657,130	\$ 63,018,851	

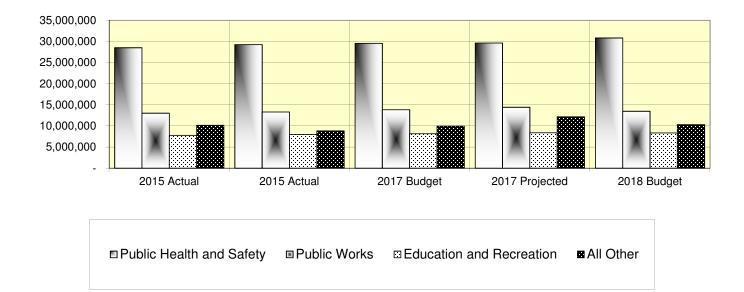


Fig. 5: GENERAL FUND EXPENDITURES

The largest single expenditure for the General Fund is for public safety, which in 2018 accounts for approximately 50% of General Fund expenditures. Of that total budgeted expenditure, approximately 57% is for police protection, 39% for fire protection, and the balance for public health. The next largest portion of the budget (approximately 22%) is spent on public works, which includes street and sidewalk repair and reconstruction, traffic administration, street lighting, and snow removal. General Government and Education and Recreation expenditures account for approximately 12% and 13% of General Fund expenditures, respectively.

GENERAL GOVERNMENT

Included in General Government are the legislative, administrative, and service functions which contribute to the overall business operations of the city.

EXPENSES AND OTHER FINANCING USES	2015 Actual	2016 Actual	2017 Budget	2017 Projected	2018 Budget
Common Council	\$ 139,943	\$ 138,528	\$ 150,396	\$ 150,396	\$ 152,253
The Mayor's Office	352,420	354,311	365,360	439,004	504,247
Finance	808,920	842,775	871,225	878,005	891,652
Information Technology	1,728,123	1,704,413	1,817,213	1,859,699	1,845,318
Human Resources	707,181	726,837	735,135	739,577	706,403
Legal Services	1,028,635	1,179,078	1,129,808	1,170,857	1,196,712
Unclassified	2,230,964	1,872,691	2,442,519	4,504,943	2,462,744
Total Expenditures	6,996,186	6,818,633	7,511,656	9,742,481	7,759,329
Other Financing Uses	1,488,336	640,386	706,297	706,297	789,209
Total Expenditures & Other	\$ 8,484,522	\$ 7,459,019	\$ 8,217,953	\$ 10,488,778	\$ 8,548,538

Table 8: GENERAL GOVERNMENT EXPENDITURES

COMMUNITY DEVELOPMENT

The efforts of the staff of the Community and Economic Development Department form the basis of the City's community development activities. Major responsibilities include marketing and business retention efforts to attract new businesses and support existing ones, planning and zoning, and property assessment.

Table 9: COMMUNITY AND ECONOMIC DEVELOPMENT EXPENDITURES

EXPENSES AND OTHER FINANCING USES	2015 Actual	2016 Actual	2017 Budget	Р	2017 rojected	2018 Budget
Community & Economic Development	\$ 1,699,821	\$ 1,753,614	\$ 1,789,369	\$	1,725,853	\$ 1,765,176

EDUCATION AND RECREATION

The efforts of the staff of the Appleton Public Library and of the Parks and Recreation Department form the basis of the City's education and recreation activities. The Library runs a number of programs for readers of all ages, as well as providing access to circulating and reference materials and providing meeting space for a wide variety of groups. The Parks and Recreation department maintains all of the City's parks and provides a wide variety of lessons and recreational programs, including swimming programs at two City-owned pools and pools owned by the Appleton Area School District.

Table 10: EDUCATION AND RECREATION EXPENDITURES

EXPENSES AND OTHER FINANCING USES	2015 Actual		2016 Actual		2017 Budget		2017 Projected		2018 Budget	
Library	\$	4,411,769	\$ 4,615,927	\$	4,641,001	\$	4,642,572	\$	4,628,812	
Parks and Recreation		3,392,943	3,416,047		3,530,101		3,542,232		3,732,631	
Total Education and Recreation	\$	7,804,712	\$ 8,031,974	\$	8,171,102	\$	8,384,804	\$	8,361,443	

PUBLIC WORKS

The Public Works department's general fund budget provides for a variety of activities, including street repair and reconstruction, snow removal, building inspections, and installation and management of all traffic signals. Streets to be reconstructed are identified based on age and condition and are prioritized and coordinated with capital

projects for all infrastructure, especially water mains and sanitary and storm sewer lines, to minimize inconvenience to the users and manage costs. A programmed growth and replacement schedule is established to minimize budgetary fluctuations.

Table 11: PUBLIC WORKS EXPENDITURES

EXPENSES AND OTHER	2015	2016	2017	2017	2018
FINANCING USES	Actual	Actual	Budget	Projected	Budget
Public Works	\$ 13,045,493	\$ 13,321,725	\$ 13,848,841	\$ 14,445,638	\$ 13,491,874

PUBLIC HEALTH AND SAFETY

The Public Health and Safety function is provided by the Health, Police, and Fire Departments. It is the mission of the Appleton Health Department to safeguard the environment, promote public health, and protect consumers in the community by providing high quality services responsive to the needs of the community. The Department has three main programs; public health nursing, environmental health, and weights and measures.

The Appleton Police Department is a community responsive law enforcement organization that strives to fight crime and solve community problems. The APD strives for excellence in police service by providing employees with a positive, supportive and professional environment that encourages innovative problem solving to enhance the quality of life in our community.

In partnership with the community, the Appleton Fire Department protects lives and property from the adverse effects of fires and dangerous conditions through prevention, education, rescue services, and response.

Table 12: PUBLIC HEALTH AND SAFETY EXPENDITURES

EXPENSES AND OTHER FINANCING USES	2015 Actual	2016 Actual	2017 Budget	2017 Projected	2018 Budget	
Health	\$ 1,149,186	\$ 1,175,667	\$ 1,172,966	\$ 1,179,230	\$ 1,200,317	
Police	16,186,951	16,628,904	16,938,058	16,992,994	17,594,100	
Fire	11,201,075	11,478,033	11,468,982	11,479,833	12,057,403	
Total Public Safety	\$ 28,537,212	\$ 29,282,604	\$ 29,580,006	\$ 29,652,057	\$ 30,851,820	

DEBT SERVICE FUND

The Debt Service Fund is used to account for the payment of principal, interest, and other related costs of general long-term debt, excluding that payable from enterprise funds, which is accounted for in those funds.

Table 13: DEBT SERVICE FUND EXPENDITURES

EXPENSES AND OTHER	2015	2016		2017		2017		2018	
FINANCING USES	Actual	Actual		Budget		Projected		Budget	
Debt Service Fund	\$ 5,201,008	\$	5,081,968	\$	7,014,437	\$	11,983,977	\$	7,976,134

SPECIAL REVENUE FUNDS

Special Revenue funds are used to account for the proceeds of specific revenue sources (other than special assessments, expendable trusts or major capital projects) that are legally restricted to expenditures for specified purposes.

EXPENSES AND OTHER FINANCING USES	2015 Actual	2016 Actual	2017 Budget	2017 Projected	2018 Budget
Tax Increment District #3	\$ 672,040	\$ 604,960	\$ 548,792	\$ 536,311	\$ 464,646
Sanitation & Recycling	3,214,270	3,301,330	3,346,822	3,350,475	3,456,658
Hazardous Materials	79,982	128,773	75,075	151,181	72,075
Police Grants	157,561	179,685	38,000	38,000	48,000
Health Services Grants	195,210	181,482	179,619	173,706	153,103
Housing & Community Development Grants	1,269,444	1,239,102	1,509,784	1,510,615	1,386,417
Room Tax Administration	509,442	1,024,403	933,275	933,275	1,002,173
Tuchscherer Disability Fund	6,391	6,391	6,391	6,391	6,391
Balliet Locomotive	-	11,500	-	-	-
Lutz Park Trust	53,150	-	-	-	-
Park Open Space	-	-	300,000	240,000	-
Universal Playground Trust	1,933	360	-	-	-
Library Grants	-	-	-	-	98,218
Wheel Tax	1,275,331	1,346,403	1,355,000	1,355,000	1,355,000
Total Special Revenue Funds	\$ 7,434,754	\$ 8,024,389	\$ 8,292,758	\$ 8,294,954	\$ 8,042,681

Table 14: SPECIAL REVENUE FUNDS EXPENDITURES

CAPITAL PROJECTS FUNDS

Capital Projects funds are used to account for financial resources to be used for the acquisition or construction of major capital facilities other than those financed by proprietary funds and trust funds. Resources are derived from general obligation bond and note issues, certain federal grants, and other specific receipts.

Table 15: CAPITAL PROJECTS FUNDS EXPENDITURES

EXPENSES AND OTHER FINANCING USES	2015 Actual	2016 Actual	2017 Budget	2017 Projected	2018 Budget
Subdivision Development	\$ 1,987,515	\$ 1,210,382	\$ 850,680	\$ 851,174	\$ 1,659,801
Tax Increment District #5	773,578	-	-	-	-
Tax Increment District #6	2,506,022	3,838,629	5,248,768	4,420,888	2,082,237
Tax Increment District #7	308,596	307,923	408,050	401,648	437,500
Tax Increment District #8	285,966	411,955	817,626	1,101,645	969,828
Tax Increment District #9	8,325	81,104	35,750	33,465	35,650
Tax Increment District #10	1,659	1,784	1,750	1,750	1,650
Tax Increment District #11	-	-	-	1,025	2,109,388
Tax Increment District #12	-	-	-	1,025	23,267
City Center Capital Projects	-	-	-	-	140,000
Information Technology	340,734	551,309	452,000	675,000	808,000
Public Works	2,416,740	3,810,821	4,389,787	4,844,520	9,002,846
Industrial Park Land	48,558	926,710	257,728	216,500	303,042
Equipment Replacement	3,205,734	2,282,355	2,400,205	2,355,656	3,876,759
Community Development Project	2,414,834	53,453	1,000,000	38,400	350,000
Exhibition Center Capital Project	-	2,830,632	25,000,000	29,851,284	-
Public Safety	210,365	182,022	822,831	391,866	232,265
Facilities	2,274,114	5,405,052	8,342,390	11,464,782	7,500,659
Total Capital Projects Funds	\$ 16,782,740	\$ 21,894,131	\$ 50,027,565	\$ 56,650,628	\$ 29,532,892

ENTERPRISE FUNDS

Enterprise funds are used to account for activities that are financed and operated in a manner similar to that found in the private sector, where the determination of net income is necessary or useful to sound financial administration. Goods or services from such activities provided to outside parties are accounted for in enterprise funds. Under the direction of the Utilities Department, the Water Utility provides clean, safe drinking water and the Wastewater Utility treats waste water prior to its release back to the Fox River. The Public Works Department is responsible for maintaining and improving the network of water mains and sanitary and storm sewer lines and for operation of the Parking Utility. The Parks, Recreation, and Facilities Department operates the Reid Municipal Golf Course, contributing to recreation opportunities in Appleton both in its own right as a golfing venue and as a site for various activities coordinated by the Parks and Recreation Department. Valley Transit provides fixed-route bus service and various specialized paratransit services throughout the Fox Valley.

EXPENSES AND OTHER FINANCING USES	2015 Actual		2016 Actual		2017 Budget		2017 Projected		2018 Budget	
Water Utility	\$ 17,882,261	\$	18,170,817	\$	19,082,994	\$	18,829,381	\$	18,419,301	
Wastewater Utility	11,228,143		10,522,515		11,218,809		11,197,789		10,741,075	
Stormwater Utility	7,526,291		7,666,191		7,447,733		7,832,657		8,111,393	
Parking Utility	3,171,517		3,251,021		3,259,014		3,328,582		3,340,482	
Golf Course	788,696		813,478		835,764		836,547		864,667	
Valley Transit	9,109,633		9,189,913		9,790,423		9,810,033		10,047,150	
Total Enterprise Funds	\$ 49,706,541	\$	49,613,935	\$	51,634,737	\$	51,834,989	\$	51,524,068	

Table 16: ENTERPRISE FUNDS

INTERNAL SERVICE FUNDS

Internal Service funds are used to account for the financing of goods or services provided by one department or agency to other departments or agencies of the City, or other governments, on a cost reimbursement basis. The Facilities & Construction Management Department has broad responsibility for the maintenance of all City properties, both buildings and grounds, while the Central Equipment Agency maintains all City-owned vehicles and heavy equipment. The Risk Management and Other Post Employment Benefits funds account for insurance costs other than employee health insurance and retired employees' participation in City-provided health insurance pools, respectively

Table 17: INTERNAL SERVICE FUNDS EXPENDITURES

EXPENSES AND OTHER FINANCING USES	2015 Actual	2016 Actual		2017 Budget		2017 Projected		2018 Budget	
Facilities & Construction Management	\$ 2,620,957	\$	2,615,251	\$	2,745,028	\$	2,752,852	\$	2,765,592
Central Equipment Agency	 5,148,922	Ŧ	5,477,384		5,477,844	Ŧ	5,473,163	Ŧ	5,762,892
Risk Management	2,296,559		3,443,750		2,050,938		1,572,000		1,556,390
Other Post Employment Benefits	390,423		33,593		148,137		56,102		73,092
Total Internal Service Funds	\$ 10,456,861	\$	11,569,978	\$	10,421,947	\$	9,854,117	\$	10,157,966