AGENDA

FOX CITIES AREA ROOM TAX COMMISSION

September 21, 2020

3:00 p.m.

Via Zoom Call: https://zoom.us/j/93145247027

1.	Call to order	Mike Easker
2.	Roll call of membership	Mike Easker
3.	Approval of December June 15, 2020 Meeting Minutes	Mike Easker
4.	Financial Report a. Status of Room Tax Collections b. Outstanding Room Taxes	Pam Seidl
5.	 Bond Financing Reports a. City of Appleton for Fox Cities Exhibition Center b. Town of Grand Chute for Community First Champion Center 	John Mehan, Baird
6.	CVB Report	Pam Seidl
7.	Unfinished Business a. Process for other municipalities to join the Tourism Zone	Mike Easker
8.	New Business a. Town of Clayton Room Tax Disbursement b. Third Party Room Tax Remittances & Local Collections	Mike Easker
9.	Adjournment	Mike Easker

Upcoming meeting dates. Our intention is to have these meeting in person (locations TBD pending space needs):

- December 21, 2020
- March 15, 2021
- June 21, 2021

REASONABLE ACCOMMODATIONS FOR PERSONS WITH DISABILITIES WILL BE MADE UPON REQUEST AND IF FEASIBLE.

Fox Cities Hotel Room Tax Commission 2020-2021 Appointments												
Term Started	Term Expires	Commissioner	Represents	Address	City	Phone	Email					
June 2020	May 2021	Karen Harkness	City of Appleton	100 N. Appleton St.	Appleton WI 54911	920-832-6408	karen.harkness@appleton.org					
June 2020	May 2021	Tony Saucerman	City of Appleton	100 N. Appleton St.	Appleton WI 54911	920-832-6440	tony.saucerman@appleton.org					
June 2020	May 2021	Cindy Evers	City of Appleton	100 South Riverheath Way	Appleton WI 54915	(920) 903-9256	cindy.evers@interstatehotels.com					
lune 2020	May 2021	Brad Gehring	Town of Grand Chute	5070 W. Century Farm Blvd	Grand Chute WI 54913	920-739-9323	Brad.Gehring@grandchute.net					
June 2020	May 2021	Jim March	Town of Grand Chute	1900 W. Grand Chute Blvd	Grand Chute WI 54913	920-832-4773	jim.march@grandchute.net					
June 2020	May 2021	Dave Schowalter	Town of Grand Chute	1900 W. Grand Chute Blvd	Grand Chute WI 54913	920-738-7724	dave.schowalter@grandchute.net					
June 2020	May 2021	Mike Easker	City of Neenah	211 Walnut St.	Neenah WI 54956	920-886-6140	measker@ci.neenah.wi.us					
June 2020	May 2021	Jim Gunz	City of Neenah	1142 Glenayre Drive	Neenah WI 54956	920-729-6358	attygunz@msn.com					
June 2020	May 2021	Barbara Rein	Village of Kimberly	515 W. Kimberly Avenue	Kimberly, WI 54136	920-788-7500	brein@vokimberly.org					
lune 2020	May 2021	Dani Block	Village of Kimberly	515 W. Kimberly Avenue	Kimberly, WI 54136	920-788-7500	dblock@vokimberly.org					
June 2020	May 2021	William Van Rossum	City of Kaukauna	144 W. Second Street	Kaukauna, WI 54130	920-766-6372	wvanrossum@kaukauna-wi.org					
June 2020	May 2021	Lisa Remiker-DeWall	Village of Little Chute	108 W. Main St.	Little Chute WI 54140	920-423-3855	lisa@littlechutewi.org					
lune 2020	May 2021	Thomas Wilde	Town of Neenah	163 Kuettel Ct.	Neenah WI 54956	920-725-0014	twilde@new.rr.com					
lune 2020	May 2021	George Dearborn	Fox Crossing	2000 Municipal Dr.	Neenah WI 54956	920-720-7104	gdearborn@foxcrossingwi.gov					
lune 2020	May 2021	Jennifer Sassman	City of Menasha	100 Main Street	Menasha WI 54952	920-967-3630	jsassman@ci.menasha.wi.us					
une 2020	May 2021	Bob Benz	Village of Sherwood	N7639 Lower Cliff Rd.	Sherwood WI 54169	920-989-1760	bobmarbenz7@aol.com					
une 2019	1 year	Deb Johnson	Hotelier	300 West College Ave.	Appleton, WI 54912-2016	(920) 749-0303	debj@copperleafhotel.com					
une 2019	1 year	Chuck Gifford	Hotelier	3809 W. Wisconsin Ave.	Appleton, WI 54914	(920) 730-3800	cgifford@wiscohotels.com					

FOX CITIES ROOM TAX COMMISSION MEETING MINUTES

DATE: June 15, 2020

TIME: 3:00 p.m.

PLACE: Fox Cities CVB Board Room via Zoom call (due to COVID-19)

PRESENT: Thomas Wilde, Jim March, Bob Benz, Dani Block, Tony Saucerman, Dave Schowalter, Chuck Gifford, Lisa Remiker-DeWall, Linda Garvey, Deb Johnson, Mike Easker, Barbara Rein, George Dearborn, Karen Harkness, Jennifer Sassman, Will VanRossum, Jim Gunz

- ABSENT: Brad Gehring
- STAFF: Pam Seidl, Kim Tisler
- GUEST: John Mehan, Baird
 - I. <u>CALL TO ORDER</u>: Mr. Easker called the meeting to order at 3:00pm.
 - II. <u>ROLL CALL of MEMBERSHIP</u>: Ms. Seidl took attendance.
- III. <u>MINUTES:</u> Minutes of the December 2019 were included in the June meeting packet. <u>Ms.</u> <u>Harkness moved approval of the December minutes as presented. Second by Mr. March.</u> <u>Motion carried.</u>
- IV. <u>ELECTION OF OFFICERS:</u> <u>Ms. Harkness made a motion to elect Mr. Easker as Chair of the</u> <u>Fox Cities Room Tax Commission for the 2020 – 2021 year.</u> <u>Seconded by Mr. Wilde.</u> <u>Mr.</u> <u>Easker accepted the position of Chair. Motion carried</u>.

Mr. Easker made a motion to elect Mr. Schowalter as Vice Chair of the Fox Cites Room Tax Commission for the 2020 – 2021 year. Seconded by Mr. Wilde. Mr. Schowalter accepted the position of Vice Chair. Motion carried.

<u>Ms. Harkness made a motion to elect Mr. Dearborn as Secretary of the Fox Cities Room</u> <u>Tax Commission for the 2020 – 2021 year. Second by Ms. Johnson. Mr. Dearborn</u> <u>accepted the position of Secretary. Motion carried</u>.

- V. <u>APPOINTMENT OF HOTELIERS:</u> <u>Given the Commission Chair's authority to appoint</u> hoteliers to the Commission, Mr. Easker appointed Ms. Johnson and Mr. Gifford as Fox <u>Cities Room Tax Commission hotel representatives for the 2020 – 2021 year. Ms.</u> Johnson and Mr. Gifford accepted.
- VI. <u>FINANCIAL REPORT</u>: Ms. Seidl provided an overview of the May 2020 financial report, and gave an update on the status of 1st quarter 2020 room tax collections. A summary of 2019 collections was included in the June meeting packet, and included a historical summary dating back to 2016. The City of Appleton, City of Neenah, City of Kaukauna and the Town of Grand Chute have lodging properties with outstanding 1st quarter room tax. Efforts to collect the overdue tax are underway. 1st quarter 2020 receipts included room tax from third party properties. <u>Mr. Wilde moved approval of the May financial report as presented. Second by Ms. Harkness. Motion carried.</u>
- VII. <u>BOND FINANCING REPORT</u>: Mr. Mehan reassured Commission members that despite the current and projected reduction in room tax revenue in 2020 due to COVID-19, there is sufficient funds in both the Exhibition Center and Champion Center bond accounts to cover payments through February 2021. Room tax stabilization funds are in place for reserves should unforeseen circumstances occur. Mr. Mehan will communicate with the City of Appleton and the Town of Grand Chute regarding bonds for their respective facilities, and he agreed to attend their community meetings.

Commission hotel member representatives commented on their individual circumstances during the COVID-19 shutdown and in the recovery weeks, and provided their perspectives as to what the anticipate the remainder of 2020 and beyond might look like from a room tax revenue standpoint.

VIII. <u>CVB REPORT:</u> Ms. Seidl provided an overview of the CVB's operations and revenue reforecast given the COVID-19 pandemic. Cost cutting measures have been established and room tax projections are being monitored. The CVB is fortunate to have strong operating reserves in place and at this time, do not plan on having to utilize reserves to cover operational costs for the foreseeable future. The CVB applied for and received a \$9,000 Economic Injury Disaster Loan from the Small Business Administration. This will be considered a grant that will not have to be repaid.

IX. UNFINISHED BUSINESS: None.

X. <u>NEW BUSINESS</u>:

a. Calculation of Room Tax Penalty per State Statute: Ms. Seidl included in the June meeting packet, Wisconsin's State Statute for room tax collections, highlighting the section that pertains to enacting a schedule of forfeitures for failure to pay room tax. Ms. Rein inquired as to when a municipality may begin imposing a penalty for failure to pay room tax by the due date. Mr. March shared that the Town of Grand Chute imposes a 1% penalty for each month that the room tax remains past due.

- b. Approval of 2019 Annual Report: The 2019 Annual Report of the Fox Cities Area Room Tax Commission was included in the June 2020 meeting packet. <u>Mr. Gifford moved</u> <u>approval of the report as presented. Second by Mr. March. Motion carried</u>. CVB staff will forward the report on to the municipalities.
- c. Third Party Room Tax Remittance: 1st quarter 2020 room tax collections included tax collected by third party lodging properties. CVB staff will include a breakdown of the room tax collected from third party rentals beginning with 2nd quarter 2020 collections.
- d. Town of Clayton Room Tax Disbursement: The Fox Cities CVB and Fox Cities Areas Room Tax Commission each received a 1st quarter 2020 room tax payment from the Town of Clayton. The amounts remitted were based on an old room tax ordinance, with the amount owed to the PAC at the time, being paid to the Commission. <u>Mr. Gunz moved to forward the PAC sum of \$130.76 to the CVB. Second by Mr. Dearborn. Motion carried</u>.
- e. Discussion re: Invitation for other municipalities to join the Tourism Zone: Commission members discussed how and/or when to invite area municipalities who are currently not part of the Tourism Zone, to join. Ms. Harkness pointed out that Section 3 of the Commission Bylaws already lays this out. It was determined that this isn't a Commission decision but rather, something to be decided by each municipality. Ms. Seidl will reach out to Mr. Baird to outline the process for adding a municipality to the Tourism Zone. Additional discussion on the topic will be brought to the September 2020 meeting of the Fox Cities Area Room Tax Commission.

XI. <u>ADJOURNMENT: Mr. March moved for adjournment. Second by Ms. Garvey. Motion</u> <u>carried.</u>

Next Meeting: Monday, September 21, 2020 at 3 p.m.

Fox Cities Room Tax Commission Balance Sheet August 31, 2020

	Current Year	Prior V	Year
ASSETS			
Current Assets			
Cash BLC Fox Cities Rm Tax Comm	23,133.50		23,133.50
Total Cash	23,133.50		23,133.50
Total Current Assets	23,133.50		23,133.50
Other Assets			
	0.00		0.00
Total Other Assets	0.00		0.00
TOTAL ASSETS	\$ 23,133.50	\$	23,133.50
LIABILITIES AND CAPITAL			
Current Liabilities	\$ 0.00	\$	0.00
Total Current Liabilities	0.00		0.00
Long-term Liabilities			
BLC Fox Cities Rm Tax Comm	23,133.50		23,133.50
Total Liabilities	23,133.50		23,133.50
Capital			
Net Income	0.00		0.00
TOTAL LIABILITIES & CAPITAL	\$ 23,133.50	\$	23,133.50

Fox Cities Room Tax Commission

2020 Room Tax Receipts Reporting

2020 Hotel/Motel Room Tax Generated - 1st Quarter

									Vlg Fox						
	 Appleton	Grand Chute	Kaukauna	Kimberly	L	ittle Chute	Ci	ity Menasha	Crossing	City Neenah	T۱	wn Neenah	She	rwood	Total
Room Revenue for Quarter	\$ 2,684,952.70	\$ 5,955,179.64	\$ 14,969.20	\$ 695,884.80	\$	286,692.40	\$	2,359.40	\$ 141,432.20	\$ 1,270,348.00	\$	17,978.10			\$ 11,069,796.44
Room tax receipts for quarter	\$ 268,495.27	\$ 595,517.96	\$ 1,496.92	\$ 69,588.48	\$	28,669.24	\$	235.94	\$ 11,522.52	\$ 127,034.80	\$	1,797.81	\$	-	\$ 1,106,979.64
CVB Allocation	\$ 76,521.15	\$ 169,722.62	\$ 426.62	\$ 19,832.72	\$	8,170.73	\$	67.24	\$ 4,030.82	\$ 36,204.92	\$	512.38	\$	-	\$ 315,489.20
Exhibition Center allocation	\$ 80,548.58	\$ 178,655.39	\$ 449.08	\$ 20,876.54	\$	8,600.77	\$	70.78	\$ 4,242.97	\$ 38,110.44	\$	539.34	\$	-	\$ 332,093.89
Sports Facilities allocation	\$ 80,548.58	\$ 178,655.39	\$ 449.08	\$ 20,876.54	\$	8,600.77	\$	70.78	\$ 4,242.97	\$ 38,110.44	\$	539.34	\$	-	\$ 332,093.89
Municipality allocation	\$ 30,876.96	\$ 68,484.57	\$ 172.15	\$ 8,002.68	\$	3,296.96	\$	27.13	\$ 1,626.47	\$ 14,609.00	\$	206.75	\$	-	\$ 127,302.66

Total	\$ 1,106,979.64
Municipality	\$ 127,302.66
Total Amount retained by	·
Sports Facilities allocation	\$ 332,093.89
Exhibition Center allocation	\$ 332,093.89
CVB allocation	\$ 315,489.20

*2ndQ and a portion of 3rdQ 2019 room tax from the Red Lion Paper Valley Hotel remains outstanding.

**1st quarter 2020 room tax is outstanding from (1) City of Appleton and (1) City of Kaukauna lodging property.

Additional funds received in 1st Quarter:

							Vlg Fox			
	Appleton	Grand Chute	Kaukauna	Kimberly	Little Chute	City Menasha	Crossing	City Neenah	Twn Neenah	Twn Clayton
4thQ 2019	\$ 785.	64 \$ 27,653.41		\$ 19,481.01						
1stQ 2020										\$ 317.09

2020 Hotel/Motel Room Tax Generated - 2nd Quarter

												Vlg Fox							
	Арр	leton*	C	Grand Chute		Kaukauna	Kimberly	L	ittle Chute	Cit	y Menasha	Crossing	C	City Neenah	Τv	vn Neenah	She	rwood	Total
Room Revenue for Quarter	\$2	90,550.00	\$	2,489,159.70	\$	21,627.10	\$ 229,838.70	\$	134,316.00	\$	30,895.30	\$ 89,237.90	\$	361,370.50	\$	18,891.40	\$	-	\$ 3,665,886.60
Room tax receipts for quarter	\$	29,055.00	\$	248,915.97	\$	2,162.71	\$ 22,983.87	\$	13,431.60	\$	3,089.53	\$ 8,923.79	\$	36,137.05	\$	1,889.14	\$	-	\$ 366,588.66
CVB Allocation	\$	8,280.68	\$	70,941.05	\$	616.37	\$ 6,550.40	\$	3,828.01	\$	880.52	\$ 2,543.28	\$	10,299.06	\$	538.40	\$	-	\$ 104,477.77
Exhibition Center allocation	\$	8,716.50	\$	74,674.79	\$	648.81	\$ 6,895.16	\$	4,029.48	\$	926.86	\$ 2,677.14	\$	10,841.12	\$	566.74	\$	-	\$ 109,976.60
Sports Facilities allocation	\$	8,716.50	\$	74,674.79	\$	648.81	\$ 6,895.16	\$	4,029.48	\$	926.86	\$ 2,677.14	\$	10,841.12	\$	566.74	\$	-	\$ 109,976.60
Municipality allocation	\$	3,341.33	\$	28,625.34	\$	248.71	\$ 2,643.15	\$	1,544.63	\$	355.30	\$ 1,026.24	\$	4,155.76	\$	217.25	\$	-	\$ 42,157.70
					-														

CVB allocation	\$ 104,477.77	
Exhibition Center allocation	\$ 109,976.60	
Sports Facilities allocation Total Amount retained by	\$ 109,976.60	
Municipality	\$ 42,157.70	
Total	\$ 366,588.66	

*2ndQ and a portion of 3rdQ 2019 room tax from the Red Lion Paper Valley Hotel remains outstanding.

**2nd quarter 2020 room tax is outstanding from (2) City of Appleton and (1) City of Kaukauna lodging property.

Additional funds received in 2nd Quarter:

							Vlg Fox			
	Appleton	Grand Chute	Kaukauna	Kimberly	Little Chute	City Menasha	Crossing	City Neenah	Twn Neenah	Twn Clayton
4thQ 2019	\$ 55,073.04									
1stQ 2020	\$ 108,950.28	\$ 193,845.93						\$ 52,583.30		
2ndQ 2020										\$ 1,625.81

2020 Hotel/Motel Room Tax Generated - Year to Date Summary by Municipality

														Vlg Fox								
2020		Appleton	(Grand Chute	-	Kaukauna		Kimberly	L	Little Chute	Cit	y Menasha		Crossing		City Neenah	Ти	n Neenah	Twn	Clayton		Total
Cummulative																						
Room Revenue	\$	2,975,502.70	\$	8,444,339.34	\$	36,596.30	\$	925,723.50	\$	421,008.40	\$	33,254.70	\$	230,670.10	\$	1,631,718.50	\$	36,869.50	\$	-	\$	14,735,683.04
Cummulative																						
Room Tax receipts	\$	297,550.27	\$	844,433.93	\$	3,659.63	\$	92,572.35	\$	42,100.84	\$	3,325.47	\$	20,446.31	\$	163,171.85	\$	3,686.95	\$	-	\$	1,473,568.30
CVB Allocation	\$	84,801.83	\$	240,663.67	\$	1,042.99	\$	26,383.12	\$	11,998.74	\$	947.76	\$	6,574.10	\$	46,503.98	\$	1,050.78	\$	-	\$	419,966.97
Exhibition Center																						
allocation	\$	89,265.08	\$	253,330.18	\$	1,097.89	\$	27,771.71	\$	12,630.25	\$	997.64	\$	6,920.10	\$	48,951.56	\$	1,106.09	\$	-	\$	442,070.49
Sports Facilities allocation	\$	89,265.08	\$	253,330.18	\$	1,097.89	\$	27,771.71	\$	12,630.25	\$	997.64	\$	6,920.10	\$	48,951.56	\$	1,106.09	\$	-	\$	442,070.49
Municipality allocation	¢	34,218.28	Ś	97,109.90	Ś	420.86	Ś	10,645.82	Ś	4,841.60	Ś	382.43	Ś	2,652.71	Ś	18,764.76	Ś	424.00	Ś	_	\$	169,460.35
	Ý	54,210.20	Ŷ	57,105.50	Ŷ	420.00	Ŷ	10,040.02	Ŷ	4,041.00	Ļ	552.45	Ŷ	2,002.71	Ŷ	10,704.70	Ŷ	424.00	Ŷ		7	100,400.00

Net CVB allocation	\$ 419,966.97
Exhibition Center	
allocation	\$ 442,070.49
Sports Facilities	
allocation	\$ 442,070.49
Total Amount	
retained by	
Municipality	\$ 169,460.35
Total	\$ 1,473,568.30

2020 Municipal Room Tax Generated Summarized by Quarter

2020	1st Quarter	2	nd Quarter	3	Brd Quarter	4th Quarter		Total
CVB allocation	\$ 315,489.20	\$	104,477.77	\$	-	\$ -	\$	419,966.97
Exhibition Center								
allocation	\$ 332,093.89	\$	109,976.60				\$	442,070.49
Sports Facilities								
allocation	\$ 332,093.89	\$	109,976.60				\$	442,070.49
Municipality							Ι.	
allocation	\$ 127,302.66	\$	42,157.70				\$	169,460.35
Total	\$ 1,106,979.64	\$	366,588.66	\$	-	\$ -	\$:	1,473,568.30

Member Contributions

			201	6 per		
	#members	date paid	mei	member fee		al
Appleton	3	10.24.16	\$	300.00	\$	900.00
Grand Chute	3	11.04.16	\$	300.00	\$	900.00
Kaukauna	1	02.28.17	\$	300.00	\$	300.00
Kimberly	2	10.17.16	\$	300.00	\$	600.00
Little Chute	1	10.25.16	\$	300.00	\$	300.00
City Menasha	1	10.24.16	\$	300.00	\$	300.00
Vlg Fox Crossing	1	10.31.16	\$	300.00	\$	300.00
City of Neenah	2	12.19.16	\$	300.00	\$	600.00
Town Neenah	1	11.02.16	\$	300.00	\$	300.00
Vlg Sherwood	1	10.31.16	\$	300.00	\$	300.00
					\$	4,800.00

			2017	per		
	#members	date paid	mem	ber fee	tot	al
Appleton	3	2.28.17	\$	300.00	\$	900.00
Grand Chute	3	3.06.17	\$	300.00	\$	900.00
Kaukauna	1	2.28.17	\$	300.00	\$	300.00
Kimberly	2	2.20.17	\$	300.00	\$	600.00
Little Chute	1	7.6.17	\$	300.00	\$	300.00
City Menasha	1	6.7.17	\$	300.00	\$	300.00
Vlg Fox Crossing	1	2.13.17	\$	300.00	\$	300.00
City of Neenah	2	6.7.17	\$	300.00	\$	600.00
Town Neenah	1	1.10.17	\$	300.00	\$	300.00
Vlg Sherwood	1	2.28.17	\$	300.00	\$	300.00
					\$	4,800.00
					\$	9,600.00
Herrling Clark Lav		3.24.17				(2,079.00)
Invoice 33801-0	1M				\$	7,521.00
BLC Bank check p	ayment trar	sfer			\$	(7,520.00)
Balance Acct 11	92928 at 12	.21.17			\$	1.00
Herrling Clark Lav	v	12.21.17			\$	9,137.50
Invoice 44611-0	0M				\$	(7,520.00)
					\$	1,617.50
Herrling Clark Lav	v				\$	250.00
Invoice 44611-0	OM	3.29.18			\$	1,867.50
1stQ2018 PAC rm	tax held by	Assoc Trus	t Depc	sit**		
		5.22.18			\$	25,000.00
Herrling Clark pay	/ment	5.30.18			\$	(1,867.50)
					\$	1.00
					\$	23,133.50

** \$25,000 is Room Tax Commission allotment of post bond closing remainder of PAC room tax revenue May 22, 2018.

Room Tax Generated Historical Summary

	1st	Quarter 2016	2nc	d Quarter 2016	3rc	d Quarter 2016	4t	h Quarter 2016	Total 2016	1st	Quarter 2017	2n	d Quarter 2017	З	Brd Quarter 2017	4t	h Quarter 2017	Total 2017
Net CVB allocation Exhibition	\$	326,922.01	\$	393,617.24	\$	520,032.13	\$	407,835.22	\$ 1,648,406.60	\$	312,557.31	\$	401,474.39	\$	513,386.33	\$	377,824.44	\$ 1,605,242.47
Center allocation Sports Facilities	\$	344,128.43	\$	414,333.94	\$	547,402.25	\$	429,300.23	\$ 1,735,164.85	\$	329,007.70	\$	422,604.61	\$	540,406.66	\$	397,709.94	\$ 1,689,728.91
allocation	\$	114,709.49	\$	138,111.31	\$	182,467.42	\$	143,100.08	\$ 578,388.30	\$	109,669.23	\$	140,868.20	\$	180,135.55	\$	132,569.98	\$ 563,242.96
PAC allocation (remitted to Associated	\$	229,418.95	\$	276,222.62	\$	364,934.83	\$	286,200.15	\$ 1,156,776.55	\$	219,338.47	\$	281,736.41	\$	360,271.11	\$	265,139.96	\$ 1,126,485.95
Total Amount retained by Municipalit																		
У	\$	131,915.90	\$	158,828.01	\$	209,837.53	\$	164,565.09	\$ 665,146.53	\$	126,119.62	\$	161,998.43	\$	207,155.89	\$	152,455.48	\$ 647,729.42
Total	\$	1,147,094.78	\$	1,381,113.12	\$	1,824,674.16	\$	1,431,000.77	\$ 5,783,882.83	\$	1,096,692.33	\$	1,408,682.04	\$	1,801,355.54	\$	1,325,699.80	\$ 5,632,429.71

Note: Funds reported on this summary page reflect amounts generated in each quarter regardless of when receipts were collected.

1st	Quarter 2018	2nc	d Quarter 2018	3rc	d Quarter 2018	4tł	h Quarter 2018	Total 2018	15	t Quarter 2019	2n	d Quarter 2019	3rc	d Quarter 2019	4tł	n Quarter 2019	Total 2019
\$	347,378.36	\$	423,004.62	\$	550,355.53	\$	391,875.50	\$ 1,712,614.01	\$	343,192.10	\$	444,343.97	\$	628,072.58	\$	424,873.12	\$ 1,840,481.77
\$	365,682.68	\$	445,268.03	\$	579,321.61	\$	412,500.53	\$ 1,802,772.85	\$	361,254.84	\$	467,730.50	\$	661,129.03	\$	447,234.86	\$ 1,937,349.23
\$	121,887.14	\$	445,268.03	\$	579,321.61	\$	412,500.53	\$ 1,558,977.31	\$	361,254.84	\$	467,730.50	\$	661,129.03	\$	447,234.86	\$ 1,937,349.23
\$	243,774.29	\$	-	\$	-	\$	-	\$ 243,774.29	\$	-	\$	-	\$	-	\$	-	\$ -
\$ \$	140,170.22 1,218,892.69	-	170,686.08 1,484,226.76		222,073.28 1,931,072.03	\$ \$	158,125.20 1,375,001.76	691,054.78 6,009,193.24	\$ \$	138,481.02 1,204,182.80	-	179,296.69 1,559,101.66		253,432.79 2,203,763.43	\$ \$	171,440.03 1,490,782.87	742,650.53 6,457,830.76

Room Tax Generated Historical Summary

151	1st Quarter 2020		2nd Quarter 2020		3rd Quarter 4th Quarte 2020 2020		Total 2020		otal 2016-2020 Collections
\$	315,489.20	\$	104,477.77				\$ 419,966.97	\$	7,226,711.82
\$	332,093.89	\$	109,976.60				\$ 442,070.49	\$	7,607,086.33
\$	332,093.89	\$	109,976.60				\$ 442,070.49	\$	5,080,028.29
\$	-	\$	-				\$ -	\$	2,527,036.79
\$	127,302.66	\$	42,157.70				\$ 127,302.66	\$	2,873,883.92
\$	1,106,979.64	\$	366,588.66	\$	-	\$-	\$ 1,473,568.30	\$	25,314,747.15

		1.+02020	2nd()2020			
City Appleton 2020		1stQ2020		2ndQ2020		
Home Away	ć	922.91	\$	1,909.29		
Air B&B	\$ ¢		ې \$			
10% total collection	\$ \$	15,573.31	ې \$	8,185.37		
	, \$	16,496.22 164,962.20	> \$	10,094.66 100,946.60		
1stQ revenue	Ş	104,902.20	Ş	100,940.00		
Town Grand Chute 2020						
Air B&B	\$	1,874.85	\$	2,201.58		
10% total collection	\$	1,874.85	\$	2,201.58		
1stQ revenue	\$	18,748.50	\$	22,015.80		
City of Neenah 2020						
Air B&B	\$ \$	5,557.66	\$	-		
10% total collection	Ş	5,557.66	\$	-		
1stQ revenue	\$	55,576.60	\$	-		
City Kaukauna 2020						
Air B&B	¢	887.80	\$	1,898.60		
10% total collection	\$ \$ \$	887.80 887.80	\$	1,898.60		
1stQ revenue	ب د	8,878.00	\$	18,986.00		
IsiQievenue	Ļ	0,878.00	Ļ	18,980.00		
Village Kimberly 2020						
Air B&B	ś	145.08	\$	213.17		
10% total collection	\$	145.08	\$	213.17		
1stQ revenue	\$	1,450.80	\$	2,131.70		
Village Little Chute 2020	<u> </u>					
Air B&B	\$	375.39	\$	830.62		
Home Away	\$ \$	-	\$	822.90		
10% total collection		375.39	\$	1,653.52		
1stQ revenue	\$	3,753.90	\$	16,535.20		
Town Neenah 2020						
Air B&B	\$	1,318.00	\$	1,506.98		
Home Away	\$	403.70	\$	-		
1747 Cnty A		76.11	\$	382.16		
10% total collection	\$	1,797.81	\$	1,889.14		
1stQ revenue	\$	17,978.10	\$	18,891.40		
Village Fox Crossing 2020		450 44	~			
Home Away	-	150.41	\$	175.10		
10% total collection	\$	150.41	\$ ¢	175.10		
1stQ revenue	\$	1,504.10	\$	1,751.00		
City Menasha 2020 Air BnB	\$	-	\$	2,503.36		
Banti House	\$	-	\$	300.99		
Brighton Rd		-	\$	33.04		
Giles House	¢ ¢	85.54	\$	285.18		
Home Away	\$ \$ \$ \$	150.40	\$	-		
10% total collection	Ś	235.94	\$	3,122.57		
1stQ revenue	\$	2,359.40	\$	31,225.70		
	Ŷ	2,333.40	Ŷ	51,225.70		

2020 CVB Allocation	\$ 7,843.53	\$ 6,055.78
2020 Exhibition Cntr Allocation	\$ 8,256.35	\$ <u>6,374.50</u>
2020 Sports Facilities Allocation	\$ 8,256.35	\$ 6,374.50
2020 Municipality Allocation	\$ 3,164.93	\$ 2,443.56
AirBnB	\$ 25,732.09	\$ 17,339.68
Banti House	\$ -	\$ 300.99
HomeAway	\$ 1,627.42	\$ 2,907.29
Giles House	\$ 85.54	\$ 285.18
1764 Brighton Rd	\$ -	\$ 33.04
1747 Cnty A	76.11	\$ 382.16
	\$ 27,521.16	\$ 21,248.34



FW: Fox Cities Room Tax Commission

1 message

Robert L. Buckingham <Robert.Buckingham@grandchute.net> To: "Pam Seidl (pseidl@foxcities.org)" <pseidl@foxcities.org>

Here you go. Cleared for take-off! :)

Regards, Bob Robert Buckingham Community Development Director Town of Grand Chute 920-832-1599

From: SLundberg@foley.com <SLundberg@foley.com> Sent: Wednesday, July 29, 2020 4:05 PM To: Robert L. Buckingham <Robert.Buckingham@grandchute.net> Cc: dryan@foley.com Subject: RE: Fox Cities Room Tax Commission

Hi Bob,

All is well here and we've stayed healthy!

Dave and I agree with what you state below, that the Commission does have the sole authority and responsibility in accepting additional municipalities as members and that the other member municipalities are not required to take action with regard to accepting new member to the Room Tax Commission. The section you highlighted on page 6 states what each new member municipality would need to do, including adopting a room tax ordinance, entering into joinders for the Commission Agreement, the Cooperation Agreement and Pledge Agreement for each of the Exhibition Center and Champion center, and the fiscal agency agreement. The Commission should take some formal action to approve the new members.

Please let us know if we can help with this if the Commission decides to move forward.

Best, Sandy

Sandy Lundberg Foley & Lardner LLP 777 East Wisconsin Avenue Milwaukee, Wisconsin 53202 P 414.297.5797 | F 414.297.4900 E slundberg@foley.com<mailto:slundberg@foley.com> [unnamed]

From: Robert L. Buckingham <Robert.Buckingham@grandchute.net<mailto:Robert.Buckingham@grandchute.net>> Sent: Wednesday, July 29, 2020 10:48 AM To: Lundberg, Sandy <SLundberg@foley.com<mailto:SLundberg@foley.com>> Cc: Ryan, Dave <dryan@foley.com<mailto:dryan@foley.com>> Subject: Fox Cities Room Tax Commission

** EXTERNAL EMAIL MESSAGE ** Hi Sandy, Wed, Jul 29, 2020 at 4:08 PM

I hope all is well and you have stayed healthy through the year we will never forget.

I am writing to seek confirmation from Foley that per agreements in force between the Fox Cities Room Commission and its member municipalities, the Commission has the sole authority and responsibility in accepting additional municipalities as members. For your reference, I have attached two documents that seem to support this. Those documents are:

1. First Amendment to Amended and Restated Room Tax Commission and Tourism Zone Agreement, dated May 1, 2018 (see highlighted section on page no. 6)

2. Cooperation Agreement for the Fox Cities Sports Facility, dated August 1, 2018, (see Section 5.01).

Pam Seidl and I have recently discussed the likelihood that at least one municipality may become a new member of the Room Tax Commission in the near future, and another could follow later. As the addition of new municipalities to the Commission would impact agreements in place for the Champion Center (as well as the Ex. Center), I offered to contact you for the requested feedback. We mainly want confirmation that the other member municipalities are not required to take action with regard to accepting new member to the Room Tax Commission.

Thanks, Sandy!

Regards, Bob Robert Buckingham Community Development Director Town of Grand Chute 920-832-1599

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FOLEY image001.jpg



RE: 2nd Quarter Room Tax

1 message

Sabina Schiessl, Treasurer, Town of Clayton <treasurer@townofclayton.net> To: Pam Seidl cpreidl@foxcities.org> Tue, Sep 15, 2020 at 9:44 AM

Yes, please use in the same fashion has the first quarter.

Thank you

Sabina Schiessl, CPA

Treasurer

Town of Clayton, Winnebago County

8348 County Road T

Larsen, WI 54947



"Touch of Country" Phone: (920) 836-2007 Fax: (920) 836-2026

E-mail: treasurer@townofclayton.net

Website: www.townofclayton.net

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From: Pam Seidl <pseidl@foxcities.org>
Sent: Tuesday, September 15, 2020 9:37 AM
To: Sabina Schiessl, Treasurer, Town of Clayton <treasurer@townofclayton.net>
Subject: 2nd Quarter Room Tax