

AGENDA

FOX CITIES AREA ROOM TAX COMMISSION

September 20, 2021

3:00 p.m.

**Fox Cities Exhibition Center
355 W. Lawrence St., Appleton
Upper Plaza – Meeting Room A&B
(Use Lawrence Street Entrance)**

1. Call to order	Mike Easker
2. Roll call of membership	Mike Easker
3. Approval of June 21, 2021 Meeting Minutes – (ACTION)	Mike Easker
4. Financial Report – (ACTION) a. Status of Room Tax Collections b. Outstanding Room Taxes	Pam Seidl/Kim Tisler
5. CVB Report	Pam Seidl
6. Unfinished Business a. Update on invitations for other municipalities to join the Tourism Zone.	Pam Seidl
7. New Business a. Beginning October 1, 2021, as required by 2021 Wisconsin Act 55, a marketplace provider making sales in a municipality that imposes a municipal room tax must use Form RT-200 to report room tax directly to the municipality.	Mike Easker
8. Adjournment	Mike Easker

Upcoming meeting dates. Location

- December 20, 2021 **(CHANGE??)** – Fox Cities Convention & Visitors Bureau
- March 21, 2022 - Fox Cities Convention & Visitors Bureau
- June 20, 2022– Fox Cities Convention & Visitors Bureau

REASONABLE ACCOMMODATIONS FOR PERSONS WITH DISABILITIES WILL BE MADE UPON REQUEST AND IF FEASIBLE.

Fox Cities Hotel Room Tax Commission 2021-2022 Appointments

Term Started	Term Expires	Commissioner	Represents	Address	City	Phone	Email
June 2021	May 2022	Karen Harkness	City of Appleton	100 N. Appleton St.	Appleton WI 54911	920-832-6408	karen.harkness@appleton.org
June 2021	May 2022	Tony Saucerman	City of Appleton	100 N. Appleton St.	Appleton WI 54911	920-832-6440	tony.saucerman@appleton.org
June 2021	May 2022	Cindy Evers	City of Appleton	100 South Riverheath Way	Appleton WI 54915	(920) 903-9256	cindy.evers@interstatehotels.com
June 2021	May 2022	Brad Gehring	Town of Grand Chute	5070 W. Century Farm Blvd	Grand Chute WI 54913	920-739-9323	Brad.Gehring@grandchute.net
June 2021	May 2022	Jim March	Town of Grand Chute	1900 W. Grand Chute Blvd	Grand Chute WI 54913	920-832-4773	jim.march@grandchute.net
June 2021	May 2022	Jeff Ings	Town of Grand Chute	1900 W. Grand Chute Blvd	Grand Chute WI 54913	920-738-7724	jeff.ings@grandchute.net
June 2021	May 2022	Mike Easker	City of Neenah	211 Walnut St.	Neenah WI 54956	920-886-6140	measker@ci.neenah.wi.us
June 2021	May 2022	Jim Gunz	City of Neenah	1142 Glenayre Drive	Neenah WI 54956	920-729-6358	attygunz@msn.com
June 2021	May 2022	Barbara Rein	Village of Kimberly	515 W. Kimberly Avenue	Kimberly, WI 54136	920-788-7500	brein@vokimberly.org
June 2021	May 2022	Dani Block	Village of Kimberly	515 W. Kimberly Avenue	Kimberly, WI 54136	920-788-7500	dblock@vokimberly.org
June 2021	May 2022	William Van Rossum	City of Kaukauna	144 W. Second Street	Kaukauna, WI 54130	920-766-6372	wvanrossum@kaukauna-wi.org
June 2021	May 2022	Dave Kittle	Village of Little Chute	108 W. Main St.	Little Chute WI 54140	920-423-3855	david.kittel@littlechutewi.org
June 2021	May 2022	Thomas Wilde	Town of Neenah	163 Kuettel Ct.	Neenah WI 54956	920-725-0014	twilde@new.rr.com
June 2021	May 2022	George Dearborn	Fox Crossing	2000 Municipal Dr.	Neenah WI 54956	920-720-7104	gdearborn@foxcrossingwi.gov
June 2021	May 2022	Jennifer Sassman	City of Menasha	100 Main Street	Menasha WI 54952	920-967-3630	jsassman@ci.menasha.wi.us
June 2021	May 2022	Bob Benz	Village of Sherwood	N7639 Lower Cliff Rd.	Sherwood WI 54169	920-989-1760	bobmarbenz7@aol.com
June 2020	1 year	Deb Johnson	Hotelier	300 West College Ave.	Appleton, WI 54912-2016	(920) 749-0303	debj@copperleafhotel.com
June 2020	1 year	Chuck Gifford	Hotelier	3809 W. Wisconsin Ave.	Appleton, WI 54914	(920) 730-3800	cgifford@wiscohoteles.com

**FOX CITIES ROOM TAX COMMISSION
MEETING MINUTES**

DATE: June 21, 2021

TIME: 3:01 p.m.

PLACE: Town of Grand Chute Hall – Community Room In-person and Virtual via Zoom Meetings

PRESENT: Thomas Wilde, Jim March, Bob Benz, Dani Block (virtual), Dave Kittle, Jeff Ings, Deb Johnson, Mike Easker, George Dearborn, Jennifer Sassman, Chuck Gifford

ABSENT: Tony Saucerman, Brad Gehring, Jim Gunz, William Van Rossum, Barbara Rein, Karen Harkness, Cindy Evers

GUEST: John Mehan (Baird & Associates)

STAFF: Pam Seidl, Kim Tisler

- I. **CALL TO ORDER:** Mr. Easker called the meeting to order at 3:01pm.
- II. **ROLL CALL of MEMBERSHIP:** Ms. Tisler conducted a roll call of those in attendance.
- III. **MINUTES:** Minutes of the March 2021 were included in the June meeting packet. **Mr. Benz moved approval of the March minutes as presented. Second by Mr. Wilde. Motion carried.**
- IV. **ELECTION OF OFFICERS:** **Mr. March made a motion to re-elect Mr. Easker as Chair of the Fox Cities Room Tax Commission for the 2021 – 2022 year. Seconded by Mr. Benz. Mr. Easker accepted the position of Chair. Motion carried.**

Mr. Easker made a motion to elect Mr. March as Vice Chair of the Fox Cities Room Tax Commission for the 2021 – 2022 year. Seconded by Mr. Gifford. Mr. March accepted the position of Vice Chair. Motion carried.

Mr. Easker made a motion to re-elect Mr. Dearborn as Secretary of the Fox Cities Room Tax Commission for the 2021 – 2022 year. Second by Mr. Benz. Mr. Dearborn accepted the position of Secretary. Motion carried.

APPOINTMENT OF HOTELIERS: **Given the Commission Chair’s authority to appoint hoteliers to the Commission, Mr. Easker re-appointed Ms. Johnson and Mr. Gifford as Fox Cities Room Tax Commission hotel representatives for the 2021 – 2022 year. Ms. Johnson and Mr. Gifford accepted.**

- V. **FINANCIAL REPORT:** Ms. Seidl provided an overview of the May 2021 financial report, and gave an update on the status of 1st quarter 2021 room tax collections. A summary of 2016-2021 collections was included in the June meeting packet.

1st quarter 2021 room tax is outstanding from one City of Kaukauna lodging property.

Mr. Benz moved approval of the February financial report as presented. Second by Ms. Johnson. Motion carried.

- VI. **ROOM TAX BONDED PROJECTS:** Mr. Mehan provided a status update on room tax bonded projects, and the track of current room tax revenues to cover bond payments. Current projections indicate that there are sufficient funds available to cover bond payments through February 2022. He does not anticipate needing to access reserves in order to cover future payments.
- VII. **CVB REPORT:** Ms. Seidl reported that sports and leisure markets continue to lead the post-Covid recovery, but business travel is beginning to pick up. 2022 is seeing a strong comeback for bookings at the Fox Cities Exhibition Center. Several large sporting events are expected to boost occupancy in the 4th quarter of 2021.
- VIII. **UNFINISHED BUSINESS:**
- a. A Draft Letter of Invitation was presented for review and Commission member input.
Mr. Benz moved to approve the Draft as presented. Second by Ms. Johnson. Motion carried.
 - b. Ms. Seidl provided the historical background as to why smaller communities are not part of the Tourism Zone, and gave an overview as to what would need to happen in order for a community to join. Currently, nine area communities are not part of the Tourism Zone. It was agreed that a letter should go out to any community not currently party to the bonds, but who have enacted a room tax ordinance.
- IX. **NEW BUSINESS:** No new business to report.
- X. **ADJOURNMENT: Mr. Wilde moved for adjournment. Second by Ms. Johnson. Motion carried.**

Next meeting date: Monday, September 20, 2021 at 3 p.m. Ms. Seidl will confirm the location yet to be determined, and offer a hybrid option for attendance.

Fox Cities Room Tax Commission
Balance Sheet
August 31, 2021

	Current Year	Prior Year
ASSETS		
Current Assets		
Cash		
BLC Fox Cities Rm Tax Comm	23,133.50	23,133.50
Total Cash	23,133.50	23,133.50
Total Current Assets	23,133.50	23,133.50
Other Assets		
	0.00	0.00
Total Other Assets	0.00	0.00
<hr/>		
TOTAL ASSETS	\$ 23,133.50	\$ 23,133.50
 LIABILITIES AND CAPITAL		
Current Liabilities		
	\$ 0.00	\$ 0.00
Total Current Liabilities	0.00	0.00
Long-term Liabilities		
BLC Fox Cities Rm Tax Comm	23,133.50	23,133.50
Total Liabilities	23,133.50	23,133.50
Capital		
Net Income	0.00	0.00
TOTAL LIABILITIES & CAPITAL	\$ 23,133.50	\$ 23,133.50

Fox Cities Room Tax Commission

2021 Room Tax Receipts Reporting

2021 Hotel/Motel Room Tax Generated - 1st Quarter

	Appleton	Grand Chute	Kaukauna	Kimberly	Little Chute	City Menasha	Vlg Fox Crossing	City Neenah	TwN Neenah	Sherwood	Total
Room Revenue for Quarter	\$ 1,551,330.60	\$ 4,453,761.80	\$ 18,782.20	\$ 449,720.90	\$ 324,787.60	\$ 27,518.20	\$ 154,094.50	\$ 850,116.00	\$ 9,119.20		\$ 7,839,231.00
Room tax receipts for quarter	\$ 155,133.06	\$ 445,376.18	\$ 1,878.22	\$ 44,972.09	\$ 32,478.76	\$ 2,751.82	\$ 11,522.52	\$ 85,011.60	\$ 911.92	\$ -	\$ 783,923.10
CVB Allocation	\$ 44,212.92	\$ 126,932.21	\$ 535.29	\$ 12,817.05	\$ 9,256.45	\$ 784.27	\$ 4,391.69	\$ 24,228.31	\$ 259.90	\$ -	\$ 223,418.08
Exhibition Center allocation	\$ 46,539.92	\$ 133,612.85	\$ 563.47	\$ 13,491.63	\$ 9,743.63	\$ 825.55	\$ 4,622.84	\$ 25,503.48	\$ 273.58	\$ -	\$ 235,176.93
Sports Facilities allocation	\$ 46,539.92	\$ 133,612.85	\$ 563.47	\$ 13,491.63	\$ 9,743.63	\$ 825.55	\$ 4,622.84	\$ 25,503.48	\$ 273.58	\$ -	\$ 235,176.93
Municipality allocation	\$ 17,840.30	\$ 51,218.26	\$ 216.00	\$ 5,171.79	\$ 3,735.06	\$ 316.46	\$ 1,772.09	\$ 9,776.33	\$ 104.87	\$ -	\$ 90,151.16

CVB allocation	\$ 223,418.08
Exhibition Center allocation	\$ 235,176.93
Sports Facilities allocation	\$ 235,176.93
Total Amount retained by Municipality	\$ 90,151.16
Total	\$ 783,923.10

****1st quarter 2021 room tax is outstanding from (1) City of Appleton and (1) City of Kaukauna lodging property.**

Additional funds received in 1st Quarter:

	Appleton	Grand Chute	Kaukauna	Kimberly	Little Chute	City Menasha	Vlg Fox Crossing	City Neenah	TwN Neenah	TwN Clayton
1stQ 2021										\$ 1,442.22
4thQ 2020	\$ 16,799.21	\$ 5,803.03	\$ 4,618.46							
3rdQ 2020			\$ 5,036.43							

2021 Hotel/Motel Room Tax Generated - Year to Date Summary by Municipality

2021	Appleton	Grand Chute	Kaukauna	Kimberly	Little Chute	City Menasha	Vlg Fox Crossing	City Neenah	TwN Neenah	Sherwood	Total
Cummulative Room Revenue	\$ 4,440,796.50	\$ 11,212,874.00	\$ 60,900.20	\$ 1,349,732.70	\$ 757,861.10	\$ 55,393.70	\$ 431,538.20	\$ 2,283,845.60	\$ 47,313.30	\$ 808.10	\$ 20,641,063.40
Cummulative Room Tax receipts	\$ 444,079.65	\$ 1,121,287.40	\$ 6,090.02	\$ 134,973.27	\$ 75,786.11	\$ 5,539.37	\$ 39,266.89	\$ 228,384.56	\$ 4,731.33	\$ 80.81	\$ 2,064,106.34
CVB Allocation	\$ 126,562.70	\$ 319,566.91	\$ 1,735.66	\$ 38,467.38	\$ 21,599.04	\$ 1,578.72	\$ 12,298.84	\$ 65,089.60	\$ 1,348.43	\$ 23.03	\$ 588,270.31
Exhibition Center allocation	\$ 133,223.90	\$ 336,386.22	\$ 1,827.01	\$ 40,491.98	\$ 22,735.83	\$ 1,661.81	\$ 12,946.15	\$ 68,515.37	\$ 1,419.40	\$ 24.24	\$ 619,231.90
Sports Facilities allocation	\$ 133,223.90	\$ 336,386.22	\$ 1,827.01	\$ 40,491.98	\$ 22,735.83	\$ 1,661.81	\$ 12,946.15	\$ 68,515.37	\$ 1,419.40	\$ 24.24	\$ 619,231.90
Municipality allocation	\$ 51,069.16	\$ 128,948.05	\$ 700.35	\$ 15,521.93	\$ 8,715.40	\$ 637.03	\$ 4,962.69	\$ 26,264.22	\$ 544.10	\$ 9.29	\$ 237,372.23

Net CVB allocation	\$ 588,270.31
Exhibition Center allocation	\$ 619,231.90
Sports Facilities allocation	\$ 619,231.90
Total Amount retained by Municipality	\$ 237,372.23
Total	\$ 2,064,106.34

2021 Municipal Room Tax Generated Summarized by Quarter

2021	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
CVB allocation	\$ 223,418.08	\$ 364,852.22	\$ -	\$ -	\$ 588,270.31
Exhibition Center					
allocation	\$ 235,176.93	\$ 384,054.97	\$ -	\$ -	\$ 619,231.90
Sports Facilities					
allocation	\$ 235,176.93	\$ 384,054.97	\$ -	\$ -	\$ 619,231.90
Municipality					
allocation	\$ 90,151.16	\$ 147,221.07	\$ -	\$ -	\$ 237,372.23
Total	\$ 783,923.10	\$ 1,280,183.24	\$ -	\$ -	\$ 2,064,106.34

Member Contributions

	2016 per			
	#members	date paid	member fee	total
Appleton	3	10.24.16	\$ 300.00	\$ 900.00
Grand Chute	3	11.04.16	\$ 300.00	\$ 900.00
Kaukauna	1	02.28.17	\$ 300.00	\$ 300.00
Kimberly	2	10.17.16	\$ 300.00	\$ 600.00
Little Chute	1	10.25.16	\$ 300.00	\$ 300.00
City Menasha	1	10.24.16	\$ 300.00	\$ 300.00
Vlg Fox Crossing	1	10.31.16	\$ 300.00	\$ 300.00
City of Neenah	2	12.19.16	\$ 300.00	\$ 600.00
Town Neenah	1	11.02.16	\$ 300.00	\$ 300.00
Vlg Sherwood	1	10.31.16	\$ 300.00	\$ 300.00
				\$ 4,800.00

	2017 per			
	#members	date paid	member fee	total
Appleton	3	2.28.17	\$ 300.00	\$ 900.00
Grand Chute	3	3.06.17	\$ 300.00	\$ 900.00
Kaukauna	1	2.28.17	\$ 300.00	\$ 300.00
Kimberly	2	2.20.17	\$ 300.00	\$ 600.00
Little Chute	1	7.6.17	\$ 300.00	\$ 300.00
City Menasha	1	6.7.17	\$ 300.00	\$ 300.00
Vlg Fox Crossing	1	2.13.17	\$ 300.00	\$ 300.00
City of Neenah	2	6.7.17	\$ 300.00	\$ 600.00
Town Neenah	1	1.10.17	\$ 300.00	\$ 300.00
Vlg Sherwood	1	2.28.17	\$ 300.00	\$ 300.00
				\$ 4,800.00

\$ 9,600.00

Herrling Clark Law Invoice 33801-01M 3.24.17 **(2,079.00)**
\$ 7,521.00

BLC Bank check payment transfer Balance Acct 1192928 at 12.21.17 **\$ (7,520.00)**
\$ 1.00

Herrling Clark Law Invoice 44611-00M 12.21.17 **\$ 9,137.50**
\$ (7,520.00)
\$ 1,617.50

Herrling Clark Law Invoice 44611-00M 3.29.18 **\$ 250.00**
\$ 1,867.50 Balance due

1stQ2018 PAC rm tax held by Assoc Trust Deposit** 5.22.18 **\$ 25,000.00**
Herrling Clark payment 5.30.18 **\$ (1,867.50)**
\$ 1.00 Previous account balance
\$ 23,133.50

** \$25,000 is Room Tax Commission allotment of post bond closing remainder of PAC room tax revenue May 22, 2018.

Room Tax Generated Historical Summary

	1st Quarter 2016	2nd Quarter 2016	3rd Quarter 2016	4th Quarter 2016	Total 2016	1st Quarter 2017	2nd Quarter 2017	3rd Quarter 2017	4th Quarter 2017	Total 2017
Net CVB allocation	\$ 326,922.01	\$ 393,617.24	\$ 520,032.13	\$ 407,835.22	\$ 1,648,406.60	\$ 312,557.31	\$ 401,474.39	\$ 513,386.33	\$ 377,824.44	\$ 1,605,242.47
Exhibition Center allocation	\$ 344,128.43	\$ 414,333.94	\$ 547,402.25	\$ 429,300.23	\$ 1,735,164.85	\$ 329,007.70	\$ 422,604.61	\$ 540,406.66	\$ 397,709.94	\$ 1,689,728.91
Sports Facilities allocation	\$ 114,709.49	\$ 138,111.31	\$ 182,467.42	\$ 143,100.08	\$ 578,388.30	\$ 109,669.23	\$ 140,868.20	\$ 180,135.55	\$ 132,569.98	\$ 563,242.96
PAC allocation (remitted to Associated	\$ 229,418.95	\$ 276,222.62	\$ 364,934.83	\$ 286,200.15	\$ 1,156,776.55	\$ 219,338.47	\$ 281,736.41	\$ 360,271.11	\$ 265,139.96	\$ 1,126,485.95
Total Amount retained by Municipality	\$ 131,915.90	\$ 158,828.01	\$ 209,837.53	\$ 164,565.09	\$ 665,146.53	\$ 126,119.62	\$ 161,998.43	\$ 207,155.89	\$ 152,455.48	\$ 647,729.42
Total	\$ 1,147,094.78	\$ 1,381,113.12	\$ 1,824,674.16	\$ 1,431,000.77	\$ 5,783,882.83	\$ 1,096,692.33	\$ 1,408,682.04	\$ 1,801,355.54	\$ 1,325,699.80	\$ 5,632,429.71

Room Tax Generated Historical Summary

1st Quarter 2018	2nd Quarter 2018	3rd Quarter 2018	4th Quarter 2018	Total 2018	1st Quarter 2019	2nd Quarter 2019	3rd Quarter 2019	4th Quarter 2019	Total 2019
\$ 347,378.36	\$ 423,004.62	\$ 550,355.53	\$ 391,875.50	\$ 1,712,614.01	\$ 343,192.10	\$ 444,343.97	\$ 628,072.58	\$ 424,873.12	\$ 1,840,481.77
\$ 365,682.68	\$ 445,268.03	\$ 579,321.61	\$ 412,500.53	\$ 1,802,772.85	\$ 361,254.84	\$ 467,730.50	\$ 661,129.03	\$ 447,234.86	\$ 1,937,349.23
\$ 121,887.14	\$ 445,268.03	\$ 579,321.61	\$ 412,500.53	\$ 1,558,977.31	\$ 361,254.84	\$ 467,730.50	\$ 661,129.03	\$ 447,234.86	\$ 1,937,349.23
\$ 243,774.29	\$ -	\$ -	\$ -	\$ 243,774.29	\$ -	\$ -	\$ -	\$ -	\$ -
\$ 140,170.22	\$ 170,686.08	\$ 222,073.28	\$ 158,125.20	\$ 691,054.78	\$ 138,481.02	\$ 179,296.69	\$ 253,432.79	\$ 171,440.03	\$ 742,650.53
\$ 1,218,892.69	\$ 1,484,226.76	\$ 1,931,072.03	\$ 1,375,001.76	\$ 6,009,193.24	\$ 1,204,182.80	\$ 1,559,101.66	\$ 2,203,763.43	\$ 1,490,782.87	\$ 6,457,830.76

Room Tax Generated Historical Summary

1st Quarter 2020	2nd Quarter 2020	3rd Quarter 2020	4th Quarter 2020	Total 2020	1st Quarter 2021	2nd Quarter 2021	3rd Quarter 2021	4th Quarter 2021	Total 2021	Total 2016-2021 Collections
\$ 317,175.80	\$ 108,696.20	\$ 224,840.14	\$ 171,036.33	\$ 821,748.47	\$ 223,418.08	\$ 364,852.22	\$ -	\$ -	\$ 588,270.31	\$ 8,216,763.63
\$ 333,869.26	\$ 114,417.05	\$ 236,673.83	\$ 180,038.24	\$ 864,998.38	\$ 235,176.93	\$ 384,054.97	\$ -	\$ -	\$ 619,231.90	\$ 8,649,246.12
\$ 333,869.26	\$ 114,417.05	\$ 236,673.83	\$ 180,038.24	\$ 864,998.38	\$ 235,176.93	\$ 384,054.97	\$ -	\$ -	\$ 619,231.90	\$ 6,122,188.08
\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 2,527,036.79
\$ 127,983.22	\$ 43,859.87	\$ 90,724.97	\$ 69,014.66	\$ 331,582.72	\$ 90,151.16	\$ 147,221.07	\$ -	\$ -	\$ 237,372.23	\$ 3,315,536.21
\$ 1,112,897.54	\$ 381,390.17	\$ 788,912.77	\$ 600,127.47	\$ 2,883,327.95	\$ 783,923.10	\$ 1,280,183.24	\$ -	\$ -	\$ 2,064,106.34	\$ 28,830,770.83

2021 Third Party Lodging Room Tax

	1stQ2021	2ndQ2021	3rdQ2021	4thQ2021	Total 2021
City Appleton 2021					
Reported Room Revenue	\$ 242,426.40	\$ 498,493.10	\$ -	\$ -	\$ 740,919.50
Home Away	\$ 1,260.85	\$ 3,892.45	\$ -	\$ -	\$ 5,153.30
Air B&B	\$ 22,981.79	\$ 45,956.86	\$ -	\$ -	\$ 68,938.65
10% total collection	\$ 24,242.64	\$ 49,849.31	\$ -	\$ -	\$ 74,091.95
Town Grand Chute 2021					
Reported Room Revenue	\$ 12,930.10	\$ 45,261.10	\$ -	\$ -	\$ 58,191.20
Air B&B	\$ 1,293.01	\$ 4,526.11	\$ -	\$ -	\$ 5,819.12
Home Away	\$ -	\$ -	\$ -	\$ -	\$ -
10% total collection	\$ 1,293.01	\$ 4,526.11	\$ -	\$ -	\$ 5,819.12
City of Neenah 2021					
Reported Room Revenue	\$ 5,894.00	\$ 49,485.70	\$ -	\$ -	\$ 55,379.70
Home Away	\$ 14.00	\$ 227.90	\$ -	\$ -	\$ 241.90
Air B&B	\$ 589.40	\$ 4,948.57	\$ -	\$ -	\$ 5,537.97
10% total collection	\$ 589.40	\$ 4,948.57	\$ -	\$ -	\$ 5,537.97
City Kaukauna 2021					
Reported Room Revenue	\$ 12,837.70	\$ 33,270.80	\$ -	\$ -	\$ 46,108.50
Air B&B	\$ 1,283.77	\$ 3,327.08	\$ -	\$ -	\$ 4,610.85
10% total collection	\$ 1,283.77	\$ 3,327.08	\$ -	\$ -	\$ 4,610.85
Village Kimberly 2021					
Reported Room Revenue	\$ 3,195.50	\$ 6,809.40	\$ -	\$ -	\$ 10,004.90
Air B&B	\$ 319.55	\$ 680.94	\$ -	\$ -	\$ 1,000.49
10% total collection	\$ 319.55	\$ 680.94	\$ -	\$ -	\$ 1,000.49
Village Little Chute 2021					
Reported Room Revenue	\$ 11,280.90	\$ 45,666.30	\$ -	\$ -	\$ 56,947.20
Air B&B	\$ 613.89	\$ 1,863.73	\$ -	\$ -	\$ 2,477.62
Home Away	\$ 514.20	\$ 2,702.90	\$ -	\$ -	\$ 3,217.10
10% total collection	\$ 1,128.09	\$ 4,566.63	\$ -	\$ -	\$ 5,694.72
Town Neenah 2021					
Reported Room Revenue	\$ 9,119.20	\$ 23,739.10	\$ -	\$ -	\$ 32,858.30
Air B&B	\$ -	\$ 897.42	\$ -	\$ -	\$ 897.42
Home Away	\$ 779.40	\$ 1,257.40	\$ -	\$ -	\$ 2,036.80
1747 Cnty A	132.52	219.09	\$ -	\$ -	\$ 351.61
10% total collection	\$ 911.92	\$ 2,373.91	\$ -	\$ -	\$ 3,285.83
Village Fox Crossing 2021					
Reported Room Revenue	\$ 2,364.00	\$ 12,574.00	\$ -	\$ -	\$ 14,938.00
Home Away	\$ 236.40	\$ 1,257.40	\$ -	\$ -	\$ 1,493.80
10% total collection	\$ 236.40	\$ 1,257.40	\$ -	\$ -	\$ 1,493.80
City Menasha 2021					
Reported Room Revenue	\$ 27,518.20	\$ 27,875.50	\$ -	\$ -	\$ 55,393.70
Air BnB	\$ 2,481.86	\$ 1,985.54	\$ -	\$ -	\$ 4,467.40
Banti House	\$ -	\$ -	\$ -	\$ -	\$ -
Brighton Rd	\$ -	\$ -	\$ -	\$ -	\$ -
Giles House	\$ -	\$ -	\$ -	\$ -	\$ -
Lakeside Retreat	\$ 269.96	\$ 802.01	\$ -	\$ -	\$ 1,071.97
Home Away	\$ -	\$ -	\$ -	\$ -	\$ -
10% total collection	\$ 2,751.82	\$ 2,787.55	\$ -	\$ -	\$ 5,539.37
2021 Reported Room Revenue	\$ 327,566.00	\$ 743,175.00	\$ -	\$ -	\$ 1,070,741.00
2021 Room Tax Receipts	\$ 32,756.60	\$ 74,317.50	\$ -	\$ -	\$ 107,074.10
2021 CVB Allocation	\$ 9,335.63	\$ 21,180.49	\$ -	\$ -	\$ 30,516.12
2021 Exhibition Cntr Allocation	\$ 9,826.98	\$ 22,295.25	\$ -	\$ -	\$ 32,122.23
2021 Sports Facilities Allocation	\$ 9,826.98	\$ 22,295.25	\$ -	\$ -	\$ 32,122.23
2021 Municipality Allocation	\$ 3,767.01	\$ 8,546.51	\$ -	\$ -	\$ 12,313.52
AirBnB	\$ 29,563.27	\$ 64,186.25	\$ -	\$ -	\$ 93,749.52
Banti House	\$ -	\$ -	\$ -	\$ -	\$ -
HomeAway	\$ 2,790.85	\$ 9,110.15	\$ -	\$ -	\$ 11,901.00
Giles House	\$ -	\$ -	\$ -	\$ -	\$ -
1764 Brighton Rd	\$ -	\$ -	\$ -	\$ -	\$ -
Lakeside Retreat	\$ 269.96	\$ 802.01	\$ -	\$ -	\$ 1,071.97
1747 Cnty A	132.52	219.09	0	0	\$ 351.61
\$ 32,756.60	\$ 74,317.50	\$ -	\$ -	\$ -	\$ 107,074.10