

AGENDA

FOX CITIES AREA ROOM TAX COMMISSION

March 28, 2022

3:00 p.m.

Fox Cities Convention & Visitors Bureau
213 S. Nicolet Road, Grand Chute WI

1. Call to order	Mike Easker
2. Roll call of membership	Mike Easker
3. Approval of December 20, 2021 Meeting Minutes – (ACTION)	Mike Easker
4. Financial Report a. Status of Room Tax Collections – (ACTION)	Pam Seidl/Kim Tisler
5. CVB Report a. 2022 Plan of Work b. 2021 Audit is complete. Copies will be distributed after March 2022 CVB Board meeting. c. AirDNA	Pam Seidl
6. Unfinished Business a. Invitations for other municipalities to join the Tourism Zone b. Third Party Rentals	Mike Easker
7. New Business a. Reminder that state room tax reports are due May 1 b. 2022-23 Appointments	Mike Easker
8. Adjournment	Mike Easker

Upcoming meeting dates.

- June 20, 2022

REASONABLE ACCOMMODATIONS FOR PERSONS WITH DISABILITIES WILL BE MADE UPON REQUEST AND IF FEASIBLE.

Fox Cities Hotel Room Tax Commission 2021-2022 Appointments

Term Started	Term Expires	Commissioner	Represents	Address	City	Phone	Email
June 2021	May 2022	Karen Harkness	City of Appleton	100 N. Appleton St.	Appleton WI 54911	920-832-6408	karen.harkness@appleton.org
March 2022	May 2023	Jeri Ohman	City of Appleton	100 N. Appleton St.	Appleton WI 54911	920-832-6440	Jeri.Ohman@appleton.org
June 2021	May 2022	Cindy Evers	City of Appleton	100 South Riverheath Way	Appleton WI 54915	(920) 903-9256	cindy.evers@interstatehotels.com
June 2021	May 2022	Brad Gehring	Town of Grand Chute	5070 W. Century Farm Blvd	Grand Chute WI 54913	920-739-9323	Brad.Gehring@grandchute.net
June 2021	May 2022	Jim March	Town of Grand Chute	1900 W. Grand Chute Blvd	Grand Chute WI 54913	920-832-4773	jim.march@grandchute.net
June 2021	May 2022	Jeff Ings	Town of Grand Chute	1900 W. Grand Chute Blvd	Grand Chute WI 54913	920-738-7724	jeff.ings@grandchute.net
June 2021	May 2022	Mike Easker	City of Neenah	211 Walnut St.	Neenah WI 54956	920-886-6140	measker@ci.neenah.wi.us
June 2021	May 2022	Jim Gunz	City of Neenah	1142 Glenayre Drive	Neenah WI 54956	920-729-6358	attygunz@msn.com
June 2021	May 2022	Barbara Rein	Village of Kimberly	515 W. Kimberly Avenue	Kimberly, WI 54136	920-788-7500	brein@vokimberly.org
June 2021	May 2022	Dani Block	Village of Kimberly	515 W. Kimberly Avenue	Kimberly, WI 54136	920-788-7500	dblock@vokimberly.org
June 2021	May 2022	William Van Rossum	City of Kaukauna	144 W. Second Street	Kaukauna, WI 54130	920-766-6372	wvanrossum@kaukauna-wi.org
June 2021	May 2022	Dave Kittle	Village of Little Chute	108 W. Main St.	Little Chute WI 54140	920-423-3855	david.kittel@littlechutewi.org
June 2021	May 2022	Thomas Wilde	Town of Neenah	163 Kuettel Ct.	Neenah WI 54956	920-725-0014	twilde@new.rr.com
June 2021	May 2022	George Dearborn	Fox Crossing	2000 Municipal Dr.	Neenah WI 54956	920-720-7104	gdearborn@foxcrossingwi.gov
June 2021	May 2022	Jennifer Sassman	City of Menasha	100 Main Street	Menasha WI 54952	920-967-3630	jsassman@ci.menasha.wi.us
June 2021	May 2022	Bob Benz	Village of Sherwood	N7639 Lower Cliff Rd.	Sherwood WI 54169	920-989-1760	bobmarbenz7@aol.com
June 2020	1 year	Deb Johnson	Hotelier	300 West College Ave.	Appleton, WI 54912-2016	(920) 749-0303	debj@copperleafhotel.com
June 2020	1 year	Chuck Gifford	Hotelier	3809 W. Wisconsin Ave.	Appleton, WI 54914	(920) 730-3800	cgifford@wiscohoteles.com

**FOX CITIES ROOM TAX COMMISSION
MEETING MINUTES**

DATE: December 20, 2021

TIME: 3:00 p.m.

PLACE: Fox Cities CVB Board Room

PRESENT: Thomas Wilde, Jim March, Bob Benz, Dani Block, Dave Kittle, Deb Johnson, Mike Easker, George Dearborn, Tony Saucerman, Karen Harkness, Cindy Evers, Brad Gehring, Jeff Ings, Jennifer Sassman, Chuck Gifford

ABSENT: Jim Gunz, William Van Rossum, Barbara Rein (retirement announced by Dani Block)

STAFF: Pam Seidl, Kim Tisler

- I. **CALL TO ORDER:** Mr. Easker called the meeting to order at 3:00pm.
- II. **ROLL CALL of MEMBERSHIP:** Ms. Tisler conducted a roll call of those in attendance.
- III. **MINUTES:** Minutes of the September 2021 were included in the December meeting packet. **Mr. Benz moved approval of the June minutes as presented. Second by Ms. Harkness. Motion carried.**
- IV. **FINANCIAL REPORT:** Ms. Seidl provided an overview of the November 2021 financial report, and gave an update on the status of 3rd quarter 2021 room tax collections. A summary of 2016-2021 collections was included in the meeting packet.

3rd quarter 2021 room tax is outstanding from two Town of Grand Chute lodging properties.

Mr. Kittle moved approval of the February financial report as presented. Second by Ms. Johnson. Motion carried.
- V. **CVB REPORT:** Ms. Seidl reported that the CVB Board of Directors approved the 2022 budget. The CVB will be conducting a Tourism Master Plan in 2022. Ms. Seidl will report on the progress and findings of this report throughout the coming year.
- VI. **UNFINISHED BUSINESS:**
 - a. Outreach efforts with municipal leaders and administrators who represent communities that are not part of the Tourism Zone continue. Ms. Seidl suggested that a municipal leader from one of the current Zone municipalities working with her on outreach might be helpful.

VII. NEW BUSINESS:

- a. Ms. Seidl reported that Expedia has requested to use the Fox Cities lodging property room tax remittance form. Discussion focused on the Commission's lack of authority to give permission for this as the DOR form is codified in state statute.
- b. Mr. Easker suggested that a sub group of the Commission be formed in order to further delve into questions and concerns relating to room tax owed by third party lodging properties. Ms. Seidl will add this to the March 2022 meeting agenda.

VIII. ADJOURNMENT: Mr. Kittle moved for adjournment. Second by Ms. Johnson. Motion carried.

Next meeting date: Monday, March 28, 2022 at 3 p.m. This is a change from the original meeting date of March 21, 2022.

**Future 2022 meeting dates: June 20, 2022
September 19, 2022
December 19, 2022**

**Fox Cities Room Tax Commission
Balance Sheet
February 28, 2022**

	Current Year	Prior Year
ASSETS		
Current Assets		
Cash		
BLC Fox Cities Rm Tax Comm	23,133.50	23,133.50
Total Cash	23,133.50	23,133.50
Total Current Assets	23,133.50	23,133.50
Other Assets		
	0.00	0.00
Total Other Assets	0.00	0.00
<hr/>		
TOTAL ASSETS	\$ 23,133.50	\$ 23,133.50
 LIABILITIES AND CAPITAL		
Current Liabilities		
	\$ 0.00	\$ 0.00
Total Current Liabilities	0.00	0.00
Long-term Liabilities		
BLC Fox Cities Rm Tax Comm	23,133.50	23,133.50
Total Liabilities	23,133.50	23,133.50
Capital		
Net Income	0.00	0.00
TOTAL LIABILITIES & CAPITAL	\$ 23,133.50	\$ 23,133.50

Fox Cities Room Tax Commission

2021 Room Tax Receipts Reporting

2021 Hotel/Motel Room Tax Generated - 1st Quarter

	Appleton	Grand Chute	Kaukauna	Kimberly	Little Chute	City Menasha	Vlg Fox Crossing	City Neenah	TwN Neenah	Sherwood	Total
Room Revenue for Quarter	\$ 1,551,330.60	\$ 4,447,305.40	\$ 68,892.20	\$ 449,720.90	\$ 324,787.60	\$ 27,518.20	\$ 154,094.50	\$ 850,116.00	\$ 9,119.20		\$ 7,882,884.60
Room tax receipts for quarter	\$ 155,133.06	\$ 444,730.54	\$ 6,889.22	\$ 44,972.09	\$ 32,478.76	\$ 2,751.82	\$ 11,522.52	\$ 85,011.60	\$ 911.92	\$ -	\$ 788,288.46
CVB Allocation	\$ 44,212.92	\$ 126,748.20	\$ 1,963.43	\$ 12,817.05	\$ 9,256.45	\$ 784.27	\$ 4,391.69	\$ 24,228.31	\$ 259.90	\$ -	\$ 224,662.21
Exhibition Center allocation	\$ 46,539.92	\$ 133,419.16	\$ 2,066.77	\$ 13,491.63	\$ 9,743.63	\$ 825.55	\$ 4,622.84	\$ 25,503.48	\$ 273.58	\$ -	\$ 236,486.54
Sports Facilities allocation	\$ 46,539.92	\$ 133,419.16	\$ 2,066.77	\$ 13,491.63	\$ 9,743.63	\$ 825.55	\$ 4,622.84	\$ 25,503.48	\$ 273.58	\$ -	\$ 236,486.54
Municipality allocation	\$ 17,840.30	\$ 51,144.01	\$ 792.26	\$ 5,171.79	\$ 3,735.06	\$ 316.46	\$ 1,772.09	\$ 9,776.33	\$ 104.87	\$ -	\$ 90,653.17

CVB allocation	\$ 224,662.21
Exhibition Center allocation	\$ 236,486.54
Sports Facilities allocation	\$ 236,486.54
Total Amount retained by Municipality	\$ 90,653.17
Total	\$ 788,288.46

****1st quarter 2021 room tax is outstanding from (1) City of Appleton and (1) City of Kaukauna lodging property.**

Additional funds received in 1st Quarter:

	Appleton	Grand Chute	Kaukauna	Kimberly	Little Chute	City Menasha	Vlg Fox Crossing	City Neenah	TwN Neenah	TwN Clayton
1stQ 2021										\$ 1,442.22
4thQ 2020	\$ 16,799.21	\$ 5,803.03	\$ 4,618.46							
3rdQ 2020			\$ 5,036.43							

2021 Hotel/Motel Room Tax Generated - 4th Quarter

	Appleton	Grand Chute	Kaukauna	Kimberly	Little Chute	City Menasha	Vlg Fox Crossing	City Neenah	TwN Neenah	Sherwood	Total
Room Revenue for Quarter	\$ 3,643,729.80	\$ 8,569,969.50	\$ 40,140.40	\$ 1,163,002.10	\$ 695,981.40	\$ 20,206.20	\$ 343,292.60	\$ 1,619,077.00	\$ 28,851.20	\$ -	\$ 16,124,250.20
Room tax receipts for quarter	\$ 364,372.98	\$ 856,996.95	\$ 4,014.04	\$ 116,300.21	\$ 69,598.14	\$ 2,020.62	\$ 34,329.26	\$ 161,907.70	\$ 2,885.12	\$ -	\$ 1,612,425.02
CVB Allocation	\$ 103,846.30	\$ 244,244.13	\$ 1,144.00	\$ 33,145.56	\$ 19,835.47	\$ 575.88	\$ 9,783.84	\$ 46,143.69	\$ 822.26	\$ -	\$ 459,541.13
Exhibition Center allocation	\$ 109,311.89	\$ 257,099.09	\$ 1,204.21	\$ 34,890.06	\$ 20,879.44	\$ 606.19	\$ 10,298.78	\$ 48,572.31	\$ 865.54	\$ -	\$ 483,727.51
Sports Facilities allocation	\$ 109,311.89	\$ 257,099.09	\$ 1,204.21	\$ 34,890.06	\$ 20,879.44	\$ 606.19	\$ 10,298.78	\$ 48,572.31	\$ 865.54	\$ -	\$ 483,727.51
Municipality allocation	\$ 41,902.89	\$ 98,554.65	\$ 461.61	\$ 13,374.52	\$ 8,003.79	\$ 232.37	\$ 3,947.86	\$ 18,619.39	\$ 331.79	\$ -	\$ 185,428.88

CVB allocation	\$ 459,541.13
Exhibition Center allocation	\$ 483,727.51
Sports Facilities allocation	\$ 483,727.51
Total Amount retained by Municipality	\$ 185,428.88
Total	\$ 1,612,425.02

Additional funds received in 4th Quarter 2021. These funds have been recorded to the appropriate quarter in which they were generated.

	Appleton	Grand Chute	Kaukauna	Kimberly	Little Chute	City Menasha	Vlg Fox Crossing	City Neenah	TwN Neenah	TwN Clayton
3rdQ	\$ 305.00	\$ 71,495.85	\$ 8,001.70							

2021 Municipal Room Tax Generated Summarized by Quarter

2021	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
CVB allocation	\$ 224,662.21	\$ 369,154.75	\$ 581,860.64	\$ 459,541.13	\$ 1,635,218.73
Exhibition Center allocation	\$ 236,486.54	\$ 388,583.95	\$ 612,484.88	\$ 483,727.51	\$ 1,721,282.87
Sports Facilities allocation	\$ 236,486.54	\$ 388,583.95	\$ 612,484.88	\$ 483,727.51	\$ 1,721,282.87
Municipality allocation	\$ 90,653.17	\$ 148,957.18	\$ 234,785.87	\$ 185,428.88	\$ 659,825.10
Total	\$ 788,288.46	\$ 1,295,279.82	\$ 2,041,616.28	\$ 1,612,425.02	\$ 5,737,609.58

Member Contributions

	2016 per			
	#members	date paid	member fee	total
Appleton	3	10.24.16	\$ 300.00	\$ 900.00
Grand Chute	3	11.04.16	\$ 300.00	\$ 900.00
Kaukauna	1	02.28.17	\$ 300.00	\$ 300.00
Kimberly	2	10.17.16	\$ 300.00	\$ 600.00
Little Chute	1	10.25.16	\$ 300.00	\$ 300.00
City Menasha	1	10.24.16	\$ 300.00	\$ 300.00
Vlg Fox Crossing	1	10.31.16	\$ 300.00	\$ 300.00
City of Neenah	2	12.19.16	\$ 300.00	\$ 600.00
Town Neenah	1	11.02.16	\$ 300.00	\$ 300.00
Vlg Sherwood	1	10.31.16	\$ 300.00	\$ 300.00
				\$ 4,800.00

	2017 per			
	#members	date paid	member fee	total
Appleton	3	2.28.17	\$ 300.00	\$ 900.00
Grand Chute	3	3.06.17	\$ 300.00	\$ 900.00
Kaukauna	1	2.28.17	\$ 300.00	\$ 300.00
Kimberly	2	2.20.17	\$ 300.00	\$ 600.00
Little Chute	1	7.6.17	\$ 300.00	\$ 300.00
City Menasha	1	6.7.17	\$ 300.00	\$ 300.00
Vlg Fox Crossing	1	2.13.17	\$ 300.00	\$ 300.00
City of Neenah	2	6.7.17	\$ 300.00	\$ 600.00
Town Neenah	1	1.10.17	\$ 300.00	\$ 300.00
Vlg Sherwood	1	2.28.17	\$ 300.00	\$ 300.00
				\$ 4,800.00

\$ 9,600.00

Herrling Clark Law 3.24.17 (2,079.00)
 Invoice 33801-01M **\$ 7,521.00**

BLC Bank check payment transfer \$ (7,520.00)
 Balance Acct 1192928 at 12.21.17 **\$ 1.00**

Herrling Clark Law 12.21.17 \$ 9,137.50
 Invoice 44611-00M \$ (7,520.00)
\$ 1,617.50

Herrling Clark Law \$ 250.00
 Invoice 44611-00M 3.29.18 \$ 1,867.50 **Balance due**

1stQ2018 PAC rm tax held by Assoc Trust Deposit**
 5.22.18 \$ 25,000.00
 Herrling Clark payment 5.30.18 \$ (1,867.50)
\$ 1.00 Previous account balance
\$ 23,133.50

** \$25,000 is Room Tax Commission allotment of post bond closing remainder of PAC room tax revenue May 22, 2018.

Room Tax Generated Historical Summary

2016	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
CVB allocation	326,922.01	393,617.24	520,032.13	407,835.22	1,648,406.60
Exhibition Cnt allocation	344,128.43	414,333.94	547,402.25	429,300.23	1,735,164.85
Sports Fac allocation	114,709.49	138,111.31	182,467.42	143,100.08	578,388.30
PAC allocation	229,418.95	276,222.62	364,934.83	286,200.15	1,156,776.55
Municiple allocation	131,915.90	158,828.01	209,837.53	164,565.09	665,146.53
Total	1,147,094.78	1,381,113.12	1,824,674.16	1,431,000.77	5,783,882.83
2017					
CVB allocation	312,557.33	401,474.39	513,386.31	377,824.42	1,605,242.45
Exhibition Cnt allocation	329,007.70	422,604.61	540,406.66	397,709.94	1,689,728.91
Sports Fac allocation	109,669.23	140,868.20	180,135.55	132,569.98	563,242.96
PAC allocation	219,338.47	281,736.41	360,271.11	265,139.96	1,126,485.95
Municiple allocation	126,119.62	161,998.43	207,155.89	152,455.48	647,729.42
Total	1,096,692.35	1,408,682.04	1,801,355.52	1,325,699.78	5,632,429.69
2018					
CVB allocation	347,378.36	423,004.62	550,355.53	391,875.51	1,712,614.02
Exhibition Cnt allocation	365,682.68	445,268.03	579,321.61	412,500.53	1,802,772.85
Sports Fac allocation	121,887.14	445,268.03	579,321.61	412,500.53	1,558,977.31
PAC allocation	243,774.29	0.00	-	-	243,774.29
Municiple allocation	140,170.22	170,686.08	222,073.28	158,125.20	691,054.78
Total	1,218,892.69	1,484,226.76	1,931,072.03	1,375,001.77	6,009,193.25
2019					
CVB allocation	343,192.10	444,343.97	628,072.58	424,873.12	1,840,481.77
Exhibition Cnt allocation	361,254.84	467,730.50	661,129.03	447,234.86	1,937,349.23
Sports Fac allocation	361,254.84	467,730.50	661,129.03	447,234.86	1,937,349.23
Municiple allocation	138,481.02	179,296.69	253,432.79	171,440.03	742,650.53
Total	1,204,182.80	1,559,101.66	2,203,763.43	1,490,782.87	6,457,830.76

Room Tax Generated Historical Summary

	2020				
CVB allocation	317,175.80	108,696.20	224,840.14	171,036.33	821,748.47
Exhibition Cnt allocation	333,869.26	114,417.05	236,673.83	180,038.24	864,998.38
Sports Fac allocation	333,869.26	114,417.05	236,673.83	180,038.24	864,998.38
Municiple allocation	127,983.22	43,859.87	90,724.97	69,014.66	331,582.72
Total	1,112,897.54	381,390.17	788,912.77	600,127.47	2,883,327.95
	2021				
CVB allocation	224,662.21	369,154.75	581,860.64	459,541.13	1,635,218.73
Exhibition Cnt allocation	236,486.54	388,583.95	612,484.88	483,727.51	1,721,282.88
Sports Fac allocation	236,486.54	388,583.95	612,484.88	483,727.51	1,721,282.88
Municiple allocation	90,653.17	148,957.18	234,785.87	185,428.88	659,825.10
Total	788,288.46	1,295,279.83	2,041,616.27	1,612,425.03	5,737,609.59

**Summary 2016-2021
Collections**

CVB allocation	9,263,712.04
Exhibition Cnt allocation	9,751,297.10
Sports Fac allocation	7,224,239.06
PAC allocation	2,527,036.79
Municiple allocation	3,737,989.08
Total	<u>32,504,274.07</u>

2021 Third Party Lodging Room Tax

	1stQ2021	2ndQ2021	3rdQ2021	4thQ2021	Total 2021
City Appleton 2021					
Reported Room Revenue	\$ 242,426.40	\$ 498,493.10	\$ 596,783.20	\$ 64,985.30	\$ 1,402,688.00
Home Away	\$ 1,260.85	\$ 3,892.45	\$ 15,332.96	\$ 1,566.43	\$ 22,052.69
Evolve				\$ 381.76	
Agoda				\$ 1,321.72	\$ 1,321.72
Air B&B	\$ 22,981.79	\$ 45,956.86	\$ 44,345.36	\$ 3,228.62	\$ 116,512.63
10% total collection	\$ 24,242.64	\$ 49,849.31	\$ 59,678.32	\$ 6,498.53	\$ 140,268.80
Town Grand Chute 2021					
Reported Room Revenue	\$ 12,930.10	\$ 45,261.10	\$ 76,812.90	\$ 53,847.60	\$ 188,851.70
Air B&B	\$ 1,293.01	\$ 4,526.11	\$ 5,029.36	\$ 3,228.62	\$ 14,077.10
Agoda				\$ 1,371.16	\$ 1,371.16
Home Away	\$ -	\$ -	\$ 2,651.93	\$ 784.98	\$ 3,436.91
10% total collection	\$ 1,293.01	\$ 4,526.11	\$ 7,681.29	\$ 5,384.76	\$ 18,885.17
City of Neenah 2021					
Reported Room Revenue	\$ 5,894.00	\$ 49,485.70	\$ 39,892.70	\$ 24,487.90	\$ 119,760.30
Home Away	\$ 14.00	\$ 227.90	\$ 3,073.12	\$ 784.98	\$ 4,100.00
Agoda				\$ 254.98	\$ 254.98
Evolve				\$ 173.22	\$ 173.22
Air B&B	\$ 589.40	\$ 4,948.57	\$ 3,989.27	\$ 2,448.79	\$ 11,976.03
10% total collection	\$ 589.40	\$ 4,948.57	\$ 3,989.27	\$ 2,448.79	\$ 11,976.03
City Kaukauna 2021					
Reported Room Revenue	\$ 12,837.70	\$ 33,270.80	\$ 46,330.30	\$ 19,341.00	\$ 111,779.80
Home Away			\$ 22.00	\$ 36.20	\$ 58.20
Agoda				\$ 16.73	\$ 16.73
Air B&B	\$ 1,283.77	\$ 3,327.08	\$ 4,611.03	\$ 1,881.17	\$ 11,103.05
10% total collection	\$ 1,283.77	\$ 3,327.08	\$ 4,633.03	\$ 1,934.10	\$ 11,177.98
Village Kimberly 2021					
Reported Room Revenue	\$ 3,195.50	\$ 6,809.40	\$ 4,028.30	\$ 3,514.40	\$ 17,547.60
Air B&B	\$ 319.55	\$ 680.94	\$ 402.83	\$ 351.44	\$ 1,754.76
10% total collection	\$ 319.55	\$ 680.94	\$ 402.83	\$ 351.44	\$ 1,754.76
Village Little Chute 2021					
Reported Room Revenue	\$ 11,280.90	\$ 45,666.30	\$ 53,590.40	\$ 26,085.80	\$ 136,623.40
Air B&B	\$ 613.89	\$ 1,863.73	\$ 1,922.43	\$ 827.81	\$ 5,227.86
Agoda				\$ 610.20	\$ 610.20
Home Away	\$ 514.20	\$ 2,702.90	\$ 3,436.61	\$ 1,170.57	\$ 7,824.28
10% total collection	\$ 1,128.09	\$ 4,566.63	\$ 5,359.04	\$ 2,608.58	\$ 13,662.34
Town Neenah 2021					
Reported Room Revenue	\$ 9,119.20	\$ 23,739.10	\$ 77,303.40	\$ 28,851.20	\$ 139,012.90
Air B&B	\$ -	\$ 897.42	\$ 215.16	\$ 357.81	\$ 1,470.39
Home Away	\$ 779.40	\$ 1,257.40	\$ 6,722.40	\$ 2,397.40	\$ 11,156.60
1747 Cnty A	\$ 132.52	\$ 219.09	\$ 792.78	\$ 129.91	\$ 1,274.30
10% total collection	\$ 911.92	\$ 2,373.91	\$ 7,730.34	\$ 2,885.12	\$ 13,901.29
Village Fox Crossing 2021					
Reported Room Revenue	\$ 2,364.00	\$ 12,574.00	\$ 56,094.30	\$ 17,713.30	\$ 88,745.60
Brighton Rd		\$ 44.89	\$ 69.75	\$ -	\$ 114.64
Home Away	\$ 236.40	\$ 1,257.40	\$ 5,539.68	\$ 1,771.33	\$ 8,804.81
10% total collection	\$ 236.40	\$ 1,257.40	\$ 5,609.43	\$ 1,771.33	\$ 8,874.56
City Menasha 2021					
Reported Room Revenue	\$ 27,518.20	\$ 27,875.50	\$ 32,681.80	\$ 20,206.20	\$ 108,281.70
Air BnB	\$ 2,481.86	\$ 1,985.54	\$ 2,524.87	\$ 1,277.80	\$ 8,270.07
Banti House	\$ -	\$ -	\$ -	\$ -	\$ -
Evolve				\$ 168.80	\$ 168.80
Giles House	\$ -	\$ -	\$ -	\$ -	\$ -
Lakeside Retreat	\$ 269.96	\$ 802.01	\$ 621.41	\$ 350.11	\$ 2,043.49
Home Away	\$ -	\$ -	\$ 121.90	\$ 223.91	\$ 345.81
10% total collection	\$ 2,751.82	\$ 2,787.55	\$ 3,268.18	\$ 2,020.62	\$ 10,828.17
Village Sherwood 2021					
Reported Room Revenue			\$ 1,673.20	\$ -	\$ 1,673.20
Home Away			\$ 167.32	\$ -	\$ 167.32
10% total collection			\$ 167.32	\$ -	\$ 167.32
2021 Reported Room Revenue	\$ 327,566.00	\$ 743,175.00	\$ 985,190.50	\$ 259,032.70	\$ 2,314,964.20
2021 Room Tax Receipts	\$ 32,756.60	\$ 74,317.50	\$ 98,519.05	\$ 25,903.27	\$ 231,496.42
2021 CVB Allocation	\$ 9,335.63	\$ 21,180.49	\$ 28,077.93	\$ 7,382.43	\$ 65,976.48
2021 Exhibition Cntr Allocation	\$ 9,826.98	\$ 22,295.25	\$ 29,555.72	\$ 7,770.98	\$ 69,448.93
2021 Sports Facilities Allocation	\$ 9,826.98	\$ 22,295.25	\$ 29,555.72	\$ 7,770.98	\$ 69,448.93
2021 Municipality Allocation	\$ 3,767.01	\$ 8,546.51	\$ 11,329.69	\$ 2,978.88	\$ 26,622.09
AirBnB	\$ 29,563.27	\$ 64,186.25	\$ 63,040.31	\$ 13,602.06	\$ 170,391.89
Agoda				\$ 3,591.52	\$ 3,591.52
Banti House	\$ -	\$ -	\$ -	\$ -	\$ -
Evolve				\$ 723.78	\$ 723.78
HomeAway	\$ 2,790.85	\$ 9,110.15	\$ 33,972.80	\$ 7,914.62	\$ 53,788.42
Giles House	\$ -	\$ -	\$ -	\$ -	\$ -
1764 Brighton Rd	\$ -	\$ -	\$ 69.75	\$ 350.11	\$ 419.86
Lakeside Retreat	\$ 269.96	\$ 802.01	\$ 621.41	\$ 350.11	\$ 2,043.49
1747 Cnty A	\$ 132.52	\$ 219.09	\$ 792.78	\$ 2,020.62	\$ 3,165.01
10% total collection	\$ 32,756.60	\$ 74,317.50	\$ 98,497.05	\$ 28,552.82	\$ 234,123.97