

AGENDA

FOX CITIES AREA ROOM TAX COMMISSION

March 20, 2023

3:00 p.m.

Fox Cities Convention & Visitors Bureau
213 S. Nicolet Road, Grand Chute WI

1. Call to order	Jim March
2. Roll call of membership	Jim March
3. Approval of March 28, 2022 Meeting Minutes – (ACTION)	Jim March
4. Financial Report a. Status of Room Tax Collections – (ACTION)	Pam Seidl
5. CVB Report	Pam Seidl
6. Unfinished Business a. Invitations for other municipalities to join the Tourism Zone	Jim March
7. New Business a. Reminder to complete required State of WI Room Tax Report by May 1st	Jim March
8. Adjournment	Jim March

Upcoming meeting dates.

- September 18, 2023

All meeting will be held at the Fox Cities CVB: 213 S. Nicolet Rd., Grand Chute

REASONABLE ACCOMMODATIONS FOR PERSONS WITH DISABILITIES WILL BE MADE UPON REQUEST AND IF FEASIBLE.

Fox Cities Hotel Room Tax Commission 2022-2023 Appointments

Term Started	Term Expires	Commissioner	Represents	Address	City	Phone	Email
January 2023	May 2024	Kara Homan	City of Appleton	100 N. Appleton St.	Appleton WI 54911	920-832-6408	kara.homan@appleton.org
March 2022	May 2023	Jeri Ohman	City of Appleton	100 N. Appleton St.	Appleton WI 54911	920-832-6440	Jeri.Ohman@appleton.org
June 2022	May 2023	Cindy Evers	City of Appleton	100 South Riverheath Way	Appleton WI 54915	(920) 903-9256	cindy.evers@interstatehotels.com
June 2022	May 2023	Brad Gehring	Town of Grand Chute	5070 W. Century Farm Blvd	Grand Chute WI 54913	920-739-9323	Brad.Gehring@grandchute.net
June 2022	May 2023	Jim March	Town of Grand Chute	1900 W. Grand Chute Blvd	Grand Chute WI 54913	920-832-4773	jim.march@grandchute.net
June 2022	May 2023	Jeff Ings	Town of Grand Chute	1900 W. Grand Chute Blvd	Grand Chute WI 54913	920-738-7724	jeff.ings@grandchute.net
		Vicki Rasmussen	City of Neenah	211 Walnut St.	Neenah WI 54956	920-886-6140	vrasmussen@ci.neenah.wi.us
June 2022	May 2023	Brad Schmidt	City of Neenah	211 Walnut St.	Neenah WI 54956	920-886-6126	BSchmidt@ci.neenah.wi.us
June 2022	May 2023	Jennifer Weyenberg	Village of Kimberly	515 W. Kimberly Avenue	Kimberly, WI 54136	920-788-7500	jweyenberg@vokimberly.org
June 2022	May 2023	Maggie Mahoney	Village of Kimberly	515 W. Kimberly Avenue	Kimberly, WI 54136	920-788-7500	mmahoney@vokimberlywi.gov
June 2022	May 2023	William Van Rossum	City of Kaukauna	144 W. Second Street	Kaukauna, WI 54130	920-766-6372	wvanrossum@kaukauna-wi.org
June 2022	May 2023	Dave Kittel	Village of Little Chute	108 W. Main St.	Little Chute WI 54140	920-423-3855	david.kittel@littlechutewi.org
June 2022	May 2023	Thomas Wilde	Town of Neenah	163 Kuettel Ct.	Neenah WI 54956	920-427-9912	twilde@new.rr.com
June 2022	May 2023	George Dearborn	Fox Crossing	2000 Municipal Dr.	Neenah WI 54956	920-720-7104	gdearborn@foxcrossingwi.gov
June 2022	May 2023	Jennifer Sassman	City of Menasha	100 Main Street	Menasha WI 54952	920-967-3630	jsassman@ci.menasha.wi.us
June 2022	May 2023	Bob Benz	Village of Sherwood	N7639 Lower Cliff Rd.	Sherwood WI 54169	920-989-1760	bobmarbenz7@aol.com
June 2020	1 year	Amanda Hedtke	Fairfield Inn & Suites	130 S. Nicolet Rd.	Appleton WI 54914	920-939-8181	Amanda.Hedtke@Brandthg.com
June 2020	1 year	Chuck Gifford	Comfort Suites	3809 W. Wisconsin Ave.	Appleton, WI 54914	(920) 730-3800	cgifford@wiscohoteles.com

**FOX CITIES AREA ROOM TAX COMMISSION
MEETING MINUTES**

DATE: September 19, 2022

TIME: 3:00 p.m.

PLACE: Fox Cities CVB Board Room

PRESENT: Karen Harkness, Jeri Ohman, Cindy Evers, Jim March, Mike Easker, Brad Schmidt, Tom Wilde, George Dearborn, Jennifer Sassman, Bob Benz, Amanda Hedtke, Chuck Gifford, Pam Seidl (Fox Cities CVB)

ABSENT: Brad Gehring, Jeff Ings, Jennifer Weyenberg, William Van Rossum, Dave Kittel

- I. **CALL TO ORDER:** Mr. Easker called the meeting to order at 3:00pm.
- II. **ROLL CALL of MEMBERSHIP:** Ms. Seidl called the roll. Brad Schmidt was welcomed as a new appointee from the City of Neenah. Ms. Seidl noted that Danielle Block has left the Village of Kimberly and they will need to re-appoint a commissioner.
- III. **MINUTES:** Minutes of the March 2022 meeting were included in the September meeting packet. **Mr. Benz moved approval of the March 2022 meeting minutes as presented. Second by Ms. Harkness. Motion carried.**
- IV. **FINANCIAL REPORT:**
 - a. The Commission welcomed John Mehan of Baird. Mr. Mehan provided an overview of the status of room tax funds available for bond payments, noting that the Appleton Redevelopment Authority currently has enough funds to cover the 2023 debt service and he expects the Grand Chute CDA will have sufficient funds to cover 2023 debt service by the end of 2022. He noted the financing has optional and mandatory calls for payments and that both funds could be paying some debt early due to the increase room tax collections.
 - b. Ms. Seidl provided an overview of the financial report as of August 31, 2022, and gave an update on the status of 2nd quarter and year to date 2022 room tax collections. A summary of 2016-2022 collections was included in the meeting packet.

Ms. Harkness moved approval of the August financial report as presented. Second by Mr. Wilde. Motion carried.

V. CVB REPORT:

- a. Ms. Seidl reported that hotel occupancy is still a bit under 2019 level, but room revenue is trending above 2019 mainly due to inflation. She noted increased costs for staff and supplies are causing higher average daily rates in the market. Ms. Seidl also reported the CVB is leading a Destination Master Plan project that will provide a guide to potential future investment and marketing for the area.

VI. UNFINISHED BUSINESS:

- a. Ms. Seidl reported there has been little interest from other communities regarding joining the Tourism Zone. She shared information that communities surrounding Green Bay will be forming a second tourism zone. She will continue to investigate this model and report back her findings.

VII. NEW BUSINESS:

- a. Ms. Seidl presented a draft of the Commission's Annual Report. **Ms. Harkness moved approval of the annual report as presented. Second by Ms. Hedtke. Motion carried.**
- b. Ms. Seidl reviewed the state of Wisconsin statute pertaining to room tax and room tax commission structure with the Commission.
- c. Bylaws: Ms. Seidl noted the Commission bylaws need to be amended to reflect the new address of the CVB. Mr. Gifford made a motion to change the CVB address in the bylaws to reflect the new location. Second by Ms. Hedtke. Motion carried.
- d. Meetings: Commissioners discussed the frequency of meetings as noted in the bylaws. Mr. March made a motion to amend the bylaws relating to meeting frequency from quarterly to semi-annual meetings. Motion carried.
- e. Officers: Nominations were taken for Commission officers. Ms. Harkness made a motion to approve officers as follows: Jim March – Chair, George Dearborn – Vice-Chair, Jennifer Sassman – Secretary. Second by Bob Benz. Motion carried. Terms shall run through March 2023.
- f. Mr. March appointed Ms. Hedtke and Mr. Gifford as hotel representatives to the Commission. Terms shall run through March 2023.

VIII. ADJOURNMENT: Ms. Hedtke moved for adjournment. Second by Mr. Benz. Motion carried.

Next meeting date: Monday, March 20, 2023 at 3 p.m.

Fox Cities Room Tax Commission
Balance Sheet
February 28, 2023

	Current Year	Prior Year
ASSETS		
Current Assets		
Cash		
BLC Fox Cities Rm Tax Comm	23,133.50	23,133.50
Total Cash	23,133.50	23,133.50
Total Current Assets	23,133.50	23,133.50
Other Assets		
	0.00	0.00
Total Other Assets	0.00	0.00
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TOTAL ASSETS	\$ 23,133.50	\$ 23,133.50
 LIABILITIES AND CAPITAL		
Current Liabilities		
	\$ 0.00	\$ 0.00
Total Current Liabilities	0.00	0.00
Long-term Liabilities		
BLC Fox Cities Rm Tax Comm	23,133.50	23,133.50
Total Liabilities	23,133.50	23,133.50
Capital		
Net Income	0.00	0.00
TOTAL LIABILITIES & CAPITAL	\$ 23,133.50	\$ 23,133.50

Fox Cities Room Tax Commission

2022 Room Tax Receipts Reporting

2022 Hotel/Motel Room Tax Generated - 4th Quarter

	Appleton	Grand Chute	Kaukauna	Kimberly	Little Chute	City Menasha	Vlg Fox Crossing	City Neenah	TwN Neenah	Sherwood	Total
Room Revenue for Quarter	\$ 4,884,573.20	\$ 9,750,095.30	\$ 47,335.30	\$ 1,311,170.00	\$ 786,488.30	\$ 20,305.40	\$ 397,311.30	\$ 1,749,468.30	\$ 22,310.00	\$ -	\$ 18,969,057.10
Room tax receipts for quarter	\$ 488,457.32	\$ 975,009.53	\$ 4,733.53	\$ 131,117.00	\$ 78,648.83	\$ 2,030.54	\$ 39,731.13	\$ 174,946.83	\$ 2,231.00	\$ -	\$ 1,896,905.71
CVB Allocation	\$ 139,210.34	\$ 277,877.72	\$ 1,349.06	\$ 37,368.35	\$ 22,414.92	\$ 578.70	\$ 11,323.37	\$ 49,859.85	\$ 635.84	\$ -	\$ 540,618.13
Exhibition Center allocation	\$ 146,537.20	\$ 292,502.86	\$ 1,420.06	\$ 39,335.10	\$ 23,594.65	\$ 609.16	\$ 11,919.34	\$ 52,484.05	\$ 669.30	\$ -	\$ 569,071.71
Sports Facilities allocation	\$ 146,537.20	\$ 292,502.86	\$ 1,420.06	\$ 39,335.10	\$ 23,594.65	\$ 609.16	\$ 11,919.34	\$ 52,484.05	\$ 669.30	\$ -	\$ 569,071.71
Municipality allocation	\$ 56,172.59	\$ 112,126.10	\$ 544.36	\$ 15,078.46	\$ 9,044.62	\$ 233.51	\$ 4,569.08	\$ 20,118.89	\$ 256.57	\$ -	\$ 218,144.16

CVB allocation	\$ 540,618.13
Exhibition Center allocation	\$ 569,071.71
Sports Facilities allocation	\$ 569,071.71
Total Amount retained by Municipality	\$ 218,144.16
Total	\$ 1,896,905.71

Additional funds received in 4th Quarter:

	155.96	Appleton	Grand Chute	Kaukauna	Kimberly	Little Chute	City Menasha	Vlg Fox Crossing	City Neenah	TwN Neenah	TwN Clayton	TwN Vandenbroeck
3rdQ 2022												\$ 155.96
4thQ 2022											\$ 460.67	

2022 Municipal Room Tax Generated Summarized by Quarter

2022	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
CVB allocation	\$ 410,292.15	\$ 552,672.69	\$ 692,221.07	\$ 540,618.13	\$ 2,195,804.03
Exhibition Center allocation	\$ 431,886.47	\$ 581,760.73	\$ 728,653.76	\$ 569,071.71	\$ 2,311,372.67
Sports Facilities allocation	\$ 431,886.47	\$ 581,760.73	\$ 728,653.76	\$ 569,071.71	\$ 2,311,372.67
Municipality allocation	\$ 165,556.48	\$ 223,008.28	\$ 279,317.27	\$ 218,144.16	\$ 886,026.19
Total	\$ 1,439,621.58	\$ 1,939,202.42	\$ 2,428,845.85	\$ 1,896,905.71	\$ 7,704,575.56

Room Tax Generated Historical Summary

2016	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
CVB allocation	326,922.01	393,617.24	520,032.13	407,835.22	1,648,406.60
Exhibition Cnt allocation	344,128.43	414,333.94	547,402.25	429,300.23	1,735,164.85
Sports Fac allocation	114,709.49	138,111.31	182,467.42	143,100.08	578,388.30
PAC allocation	229,418.95	276,222.62	364,934.83	286,200.15	1,156,776.55
Municiple allocation	131,915.90	158,828.01	209,837.53	164,565.09	665,146.53
Total	1,147,094.78	1,381,113.12	1,824,674.16	1,431,000.77	5,783,882.83
2017	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
CVB allocation	312,557.33	401,474.39	513,386.31	377,824.42	1,605,242.45
Exhibition Cnt allocation	329,007.70	422,604.61	540,406.66	397,709.94	1,689,728.91
Sports Fac allocation	109,669.23	140,868.20	180,135.55	132,569.98	563,242.96
PAC allocation	219,338.47	281,736.41	360,271.11	265,139.96	1,126,485.95
Municiple allocation	126,119.62	161,998.43	207,155.89	152,455.48	647,729.42
Total	1,096,692.35	1,408,682.04	1,801,355.52	1,325,699.78	5,632,429.69
2018	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
CVB allocation	347,378.36	423,004.62	550,355.53	391,875.51	1,712,614.02
Exhibition Cnt allocation	365,682.68	445,268.03	579,321.61	412,500.53	1,802,772.85
Sports Fac allocation	121,887.14	445,268.03	579,321.61	412,500.53	1,558,977.31
PAC allocation	243,774.29	0.00	-	-	243,774.29
Municiple allocation	140,170.22	170,686.08	222,073.28	158,125.20	691,054.78
Total	1,218,892.69	1,484,226.76	1,931,072.03	1,375,001.77	6,009,193.25
2019	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
CVB allocation	343,192.10	444,343.97	628,072.58	424,873.12	1,840,481.77
Exhibition Cnt allocation	361,254.84	467,730.50	661,129.03	447,234.86	1,937,349.23
Sports Fac allocation	361,254.84	467,730.50	661,129.03	447,234.86	1,937,349.23
Municiple allocation	138,481.02	179,296.69	253,432.79	171,440.03	742,650.53
Total	1,204,182.80	1,559,101.66	2,203,763.43	1,490,782.87	6,457,830.76

Room Tax Generated Historical Summary

2020	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
CVB allocation	317,175.80	108,696.20	224,840.14	171,036.33	821,748.47
Exhibition Cnt allocation	333,869.26	114,417.05	236,673.83	180,038.24	864,998.38
Sports Fac allocation	333,869.26	114,417.05	236,673.83	180,038.24	864,998.38
Municiple allocation	127,983.22	43,859.87	90,724.97	69,014.66	331,582.72
Total	1,112,897.54	381,390.17	788,912.77	600,127.47	2,883,327.95
2021	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
CVB allocation	224,662.21	369,154.75	581,860.64	459,541.13	1,635,218.73
Exhibition Cnt allocation	236,486.54	388,583.95	612,484.88	483,727.51	1,721,282.88
Sports Fac allocation	236,486.54	388,583.95	612,484.88	483,727.51	1,721,282.88
Municiple allocation	90,653.17	148,957.18	234,785.87	185,428.88	659,825.10
Total	788,288.46	1,295,279.83	2,041,616.27	1,612,425.03	5,737,609.59
2022	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
CVB allocation	410,292.15	552,672.69	692,221.07	540,618.13	2,195,804.03
Exhibition Cnt allocation	431,886.47	581,760.73	728,653.76	569,071.71	2,311,372.67
Sports Fac allocation	431,886.47	581,760.73	728,653.76	569,071.71	2,311,372.67
Municiple allocation	165,556.48	223,008.28	279,317.27	218,144.16	886,026.19
Total	1,439,621.58	1,939,202.42	2,428,845.85	1,896,905.71	7,704,575.56

Summary 2016-2022 Collections

CVB allocation	11,459,516.07
Exhibition Cnt allocation	12,062,669.77
Sports Fac allocation	9,535,611.73
PAC allocation	2,527,036.79
Municiple allocation	4,624,015.27
Total	<u>40,208,849.63</u>

Member Contributions

	2016 per			
	#members	date paid	member fee	total
Appleton	3	10.24.16	\$ 300.00	\$ 900.00
Grand Chute	3	11.04.16	\$ 300.00	\$ 900.00
Kaukauna	1	02.28.17	\$ 300.00	\$ 300.00
Kimberly	2	10.17.16	\$ 300.00	\$ 600.00
Little Chute	1	10.25.16	\$ 300.00	\$ 300.00
City Menasha	1	10.24.16	\$ 300.00	\$ 300.00
Vlg Fox Crossing	1	10.31.16	\$ 300.00	\$ 300.00
City of Neenah	2	12.19.16	\$ 300.00	\$ 600.00
Town Neenah	1	11.02.16	\$ 300.00	\$ 300.00
Vlg Sherwood	1	10.31.16	\$ 300.00	\$ 300.00
				\$ 4,800.00

	2017 per			
	#members	date paid	member fee	total
Appleton	3	2.28.17	\$ 300.00	\$ 900.00
Grand Chute	3	3.06.17	\$ 300.00	\$ 900.00
Kaukauna	1	2.28.17	\$ 300.00	\$ 300.00
Kimberly	2	2.20.17	\$ 300.00	\$ 600.00
Little Chute	1	7.6.17	\$ 300.00	\$ 300.00
City Menasha	1	6.7.17	\$ 300.00	\$ 300.00
Vlg Fox Crossing	1	2.13.17	\$ 300.00	\$ 300.00
City of Neenah	2	6.7.17	\$ 300.00	\$ 600.00
Town Neenah	1	1.10.17	\$ 300.00	\$ 300.00
Vlg Sherwood	1	2.28.17	\$ 300.00	\$ 300.00
				\$ 4,800.00

\$ 9,600.00

Herrling Clark Law 3.24.17 (2,079.00)
 Invoice 33801-01M **\$ 7,521.00**

BLC Bank check payment transfer \$ (7,520.00)
 Balance Acct 1192928 at 12.21.17 **\$ 1.00**

Herrling Clark Law 12.21.17 \$ 9,137.50
 Invoice 44611-00M \$ (7,520.00)
\$ 1,617.50

Herrling Clark Law \$ 250.00
 Invoice 44611-00M 3.29.18 \$ 1,867.50 **Balance due**

1stQ2018 PAC rm tax held by Assoc Trust Deposit**
 5.22.18 \$ 25,000.00
 Herrling Clark payment 5.30.18 \$ (1,867.50)
\$ 1.00 Previous account balance
\$ 23,133.50

** \$25,000 is Room Tax Commission allotment of post bond closing remainder of PAC room tax revenue May 22, 2018.

2022 Third Party Lodging Room Tax

	1stQ2022	2ndQ2022	3rdQ2022	4thQ2022	Total 2022
City Appleton 2022					
Reported Room Revenue	\$ 565,760.00	\$ 696,447.90	\$ 810,980.30	\$ 555,392.90	\$ 2,628,581.10
Home Away	\$ 3,699.20	\$ 3,491.98	\$ 7,464.30	\$ 3,664.31	\$ 18,319.79
Evolve	\$ -	\$ -	\$ 148.80	\$ 269.30	\$ 418.10
Agoda	\$ 1,081.26	\$ 726.07	\$ 723.93	\$ 1,046.56	\$ 3,577.82
Air B&B	\$ 51,795.54	\$ 65,426.74	\$ 72,761.00	\$ 50,559.12	\$ 240,542.40
10% total collection	\$ 56,576.00	\$ 69,644.79	\$ 81,098.03	\$ 55,539.29	\$ 262,858.11
Town Grand Chute 2022					
Reported Room Revenue	\$ 43,655.30	\$ 88,676.70	\$ 112,793.30	\$ 81,844.30	\$ 326,969.60
Air B&B	\$ 2,568.00	\$ 6,027.86	\$ 6,689.67	\$ 3,571.25	\$ 18,856.78
Agoda	\$ 1,354.52	\$ 2,346.80	\$ 2,585.24	\$ 3,652.08	\$ 9,938.64
Alvara	\$ -	\$ -	\$ 191.30	\$ -	\$ -
Home Away	\$ 443.01	\$ 493.01	\$ 1,813.12	\$ 961.10	\$ 3,710.24
10% total collection	\$ 4,365.53	\$ 8,867.67	\$ 11,279.33	\$ 8,184.43	\$ 32,696.96
City of Neenah 2022					
Reported Room Revenue	\$ 33,410.10	\$ 51,577.80	\$ 81,342.90	\$ 53,460.20	\$ 219,791.00
Home Away	\$ 441.34	\$ 588.55	\$ 3,421.95	\$ 248.70	\$ 4,700.54
Agoda	\$ 126.11	\$ 159.41	\$ 322.20	\$ 278.35	\$ 886.07
Evolve	\$ 216.90	\$ 421.40	\$ 594.30	\$ 401.30	\$ 1,633.90
Air B&B	\$ 2,556.66	\$ 3,988.42	\$ 3,795.84	\$ 4,417.67	\$ 14,758.59
10% total collection	\$ 3,341.01	\$ 5,157.78	\$ 8,134.29	\$ 5,346.02	\$ 21,979.10
City Kaukauna 2022					
Reported Room Revenue	\$ 33,062.50	\$ 51,541.30	\$ 27,573.90	\$ 22,164.30	\$ 134,342.00
Home Away	\$ -	\$ 137.16	\$ 478.54	\$ 117.40	\$ 733.10
Agoda	\$ 8.16	\$ 43.05	\$ 69.59	\$ 146.10	\$ 266.90
Air B&B	\$ 3,298.09	\$ 4,973.92	\$ 2,209.26	\$ 1,952.93	\$ 12,434.20
10% total collection	\$ 3,306.25	\$ 5,154.13	\$ 2,757.39	\$ 2,216.43	\$ 13,434.20
Village Kimberly 2022					
Reported Room Revenue	\$ 9,578.20	\$ 9,140.30	\$ 11,817.00	\$ 4,283.70	\$ 34,819.20
Air B&B	\$ 957.82	\$ 914.03	\$ 1,181.70	\$ 428.37	\$ 3,481.92
10% total collection	\$ 957.82	\$ 914.03	\$ 1,181.70	\$ 428.37	\$ 3,481.92
Village Little Chute 2022					
Reported Room Revenue	\$ 16,471.50	\$ 37,356.10	\$ 56,346.80	\$ 17,161.40	\$ 127,335.80
Air B&B	\$ 1,347.60	\$ 1,938.56	\$ 2,125.48	\$ 27.50	\$ 5,439.14
Agoda	\$ 299.55	\$ 383.11	\$ 132.10	\$ 172.53	\$ 987.29
Home Away	\$ -	\$ 1,413.94	\$ 3,377.10	\$ 1,516.11	\$ 6,307.15
10% total collection	\$ 1,647.15	\$ 3,735.61	\$ 5,634.68	\$ 1,716.14	\$ 12,733.58
Town Neenah 2022					
Reported Room Revenue	\$ 12,459.70	\$ 72,364.40	\$ 113,010.00	\$ 22,310.00	\$ 220,144.10
Air B&B	\$ 669.07	\$ 4,202.39	\$ 3,176.39	\$ 520.15	\$ 8,568.00
Home Away	\$ 576.90	\$ 3,034.05	\$ 8,124.61	\$ 1,710.85	\$ 13,446.41
10% total collection	\$ 1,245.97	\$ 7,236.44	\$ 11,301.00	\$ 2,231.00	\$ 22,014.41
Village Fox Crossing 2022					
Reported Room Revenue	\$ 4,542.00	\$ 18,656.80	\$ 89,413.30	\$ 15,101.20	\$ 127,713.30
Home Away	\$ 454.20	\$ 1,865.68	\$ 8,941.33	\$ 1,510.12	\$ 12,771.33
10% total collection	\$ 454.20	\$ 1,865.68	\$ 8,941.33	\$ 1,510.12	\$ 12,771.33
City Menasha 2022					
Reported Room Revenue	\$ 36,756.10	\$ 31,041.70	\$ 46,205.50	\$ 14,567.00	\$ 128,570.30
Air BnB	\$ 2,164.51	\$ 2,836.07	\$ 2,300.45	\$ 820.05	\$ 8,121.08
Evolve	\$ 522.00	\$ -	\$ 1,940.20	\$ 253.40	\$ 2,715.60
Home Away	\$ 989.10	\$ 268.10	\$ 379.90	\$ 383.25	\$ 2,020.35
10% total collection	\$ 3,675.61	\$ 3,104.17	\$ 4,620.55	\$ 1,456.70	\$ 12,857.03
Village Sherwood 2022					
Reported Room Revenue	\$ -	\$ -	\$ -	\$ -	\$ -
Home Away	\$ -	\$ -	\$ -	\$ -	\$ -
10% total collection	\$ -	\$ -	\$ -	\$ -	\$ -
2022 Reported Room Revenue	\$ 755,695.40	\$ 1,056,803.00	\$ 1,349,483.00	\$ 786,285.00	\$ 3,948,266.40
2022 Room Tax Receipts	\$ 75,569.54	\$ 105,680.30	\$ 134,948.30	\$ 78,628.50	\$ 394,826.64
2022 CVB Allocation	\$ 21,537.32	\$ 30,118.89	\$ 38,460.27	\$ 22,409.12	\$ 112,525.59
2022 Exhibition Cntr Allocation	\$ 22,670.86	\$ 31,704.09	\$ 40,484.49	\$ 23,588.55	\$ 118,447.99
2022 Sports Facilities Allocation	\$ 22,670.86	\$ 31,704.09	\$ 40,484.49	\$ 23,588.55	\$ 118,447.99
2022 Municipality Allocation	\$ 8,690.50	\$ 12,153.23	\$ 15,519.05	\$ 9,042.28	\$ 45,405.06
AirBnB	\$ 65,357.29	\$ 90,307.99	\$ 94,239.79	\$ 62,297.04	\$ 312,202.11
Agoda	\$ 2,869.60	\$ 3,658.44	\$ 3,833.06	\$ 5,295.62	\$ 15,656.72
Alvara	\$ -	\$ -	\$ 191.30	\$ -	\$ 191.30
Evolve	\$ 738.90	\$ 421.40	\$ 2,683.30	\$ 924.00	\$ 4,767.60
HomeAway	\$ 6,603.75	\$ 11,292.47	\$ 34,000.85	\$ 10,111.84	\$ 62,008.91
	\$ 75,569.54	\$ 105,680.30	\$ 134,948.30	\$ 78,628.50	\$ 394,826.64